

Πρόεδρο Συμβουλίου ΔΙ.ΠΑ.Ε.
Γωνία Κίμωνος και Θουκυδίδου
1434 Λευκωσία

20 Ιουνίου 2017


Θέμα: Παρατηρήσεις του KES College πάνω στην Έκθεση της Επιτροπής Εξωτερικής Αξιολόγησης για το Πρόγραμμα Σπουδών “Logistics (2 Years/120 ECTS, Diploma)”

Με βάση το Άρθρο 20(1)(2)(ε)(iii) του περί Διασφάλισης και Πιστοποίησης της Ποιότητας της Ανώτερης Εκπαίδευσης και της Ίδρυσης και Λειτουργίας Φορέα για Συναφή Θέματα Νόμου του 2015, όπως τροποποιήθηκε, υποβάλλονται συνημμένα οι παρατηρήσεις της Σχολής πάνω στην Έκθεση της Επιτροπής Εξωτερικής Αξιολόγησης για το πρόγραμμα σπουδών “Logistics (2 Years/120 ECTS, Diploma)”, ημερομηνίας 11 Μαΐου 2017.

Επειδή στην έκθεση γίνονται συγκεκριμένες συστάσεις που αφορούν στην προσθήκη ενός μαθήματος και άλλα, στις παρατηρήσεις μας, υποβάλλεται τροποποιημένη δομή του προγράμματος και τα αναλυτικά προγράμματα όλων των μαθημάτων, μερικά από τα οποία έχουν τροποποιηθεί σύμφωνα με τις συστάσεις της Επιτροπής Εξωτερικής Αξιολόγησης.

Ευχαριστώ.

Πέτρος Θ. Στυλιανού
Αναπληρωτής Γενικός Διευθυντής



**Παρατηρήσεις του KES College πάνω
στην Έκθεση της Επιτροπής Εξωτερικής
Αξιολόγησης για το Πρόγραμμα
Σπουδών:**

**“Logistics
(2 Years / 120 ECTS, Diploma)”**

Παρατηρήσεις του KES College πάνω στην Έκθεση της Επιτροπής Εξωτερικής Αξιολόγησης για το Πρόγραμμα Σπουδών “Applied Logistics (2 Years / 120 ECTS, Diploma)”

Αρχικά, εκφράζουμε την ευαρέσκεια και τις ευχαριστίες μας προς την Επιτροπή Εξωτερικής Αξιολόγησης για το Πρόγραμμα Σπουδών “Logistics (2 Years / 120 ECTS, Diploma)” (πιο κάτω Επιτροπή), για τις πολύτιμες παρατηρήσεις της κατά τη διάρκεια της επίσκεψής της στις εγκαταστάσεις της Σχολής στις 9/5/2017 και για την εμπειριστατωμένη Έκθεσή της. Στη συνέχεια, πληροφορούμε τον Φορέα Διασφάλισης και Πιστοποίησης της Ποιότητας της Ανώτερης Εκπαίδευσης για τα ακόλουθα:

- Δηλώνουμε ότι αποδεχόμαστε πλήρως όλα τα σχόλια/εισηγήσεις της Επιτροπής.
- Απαντούμε σημείο προς σημείο στα πιο πάνω και περιγράφουμε τις ενέργειες στις οποίες έχουμε προβεί ώστε να ανταποκριθούμε σε αυτά.

1. Σχόλιο Επιτροπής αναφορικά με μαθήματα Πρακτικής Άσκησης

Στο τελευταίο εξάμηνο σπουδών υπάρχει *course Practical Training*, όπου οι φοιτητές κρατούν ιστορικά αρχεία που σχετίζονται με την απασχόλησή τους στις εταιρείες. Κατά την άποψη των μελών της ΕΕΑ θα ήταν δόκιμο το συγκεκριμένο *course* να εμπλουτιστεί με σχετικές εργασίες, όπου θα ανατεθούν στους φοιτητές συγκεκριμένες δράσεις (*tasks*) και προβλήματα προς επίλυση των εταιρειών που κάνουν πρακτική άσκηση

Απάντηση KES College

Έχει τροποποιηθεί κατάλληλα το αναλυτικό πρόγραμμα του μαθήματος PRCT206 *Practical Training I* και έχει εμπλουτιστεί με την ετοιμασία εργασιών, ώστε να συνάδει με την πιο πάνω υπόδειξη. Τα αναλυτικά προγράμματα όλων των μαθημάτων βρίσκονται στο συνημμένο Παράρτημα “1”.

2. Σχόλιο της Επιτροπής Αναφορικά με Διδακτικό Προσωπικό με προσόντα στα Logistics

Το διδακτικό προσωπικό κρίνεται ικανοποιητικό για τους σκοπούς του προγράμματος σπουδών. Τα γνωστικά αντικείμενα είναι σχετικά με το πρόγραμμα σπουδών και μπορούν να το υποστηρίξουν επαρκώς, παρόλο που η πλειοψηφία των διδασκόντων δεν διαθέτει τίτλο σπουδών άμεσα συνδεδεμένο με την εφοδιαστική ή την εφοδιαστική αλυσίδα. Τα γνωστικά αντικείμενα των διδασκόντων κρίνονται σχετικά καθώς σχετίζονται με υποστηρικτικά θέματα της εφοδιαστικής, τα οποία είναι μαθήματα του προγράμματος σπουδών (πχ. *Management, Business Administration, Accounting*, κλπ.). Το διδακτικό προσωπικό έχει αρκετά μεγάλη διδακτική εμπειρία, είναι άτομα νεαρής σχετικά ηλικίας, με όρεξη για δουλειά και εμφανίζουν αξιόλογα περιθώρια βελτίωσης.

Απάντηση KES College

Παρά το γεγονός ότι δεν γίνεται εισήγηση για αύξηση του αριθμού των ατόμων που διαθέτουν τίτλους σπουδών άμεσα συνδεδεμένους με την εφοδιαστική ή την εφοδιαστική αλυσίδα, αποφασίσαμε να εμπλουτίσουμε τη σύνθεση του διδακτικού προσωπικού με άλλα δύο άτομα, τα οποία διαθέτουν τίτλους σπουδών άμεσα συνδεδεμένους με την εφοδιαστική ή την εφοδιαστική αλυσίδα. Τα άτομα αυτά είναι οι κύριοι Γιώργος Ανδρέου και Κωνσταντίνος Χίνης, τα βιογραφικά σημειώματα των οποίων καθώς και αντίγραφα των τίτλων σπουδών τους φαίνονται στο Παράρτημα “2”. Με την προσθήκη των ατόμων αυτών, τα άτομα τα οποία έχουν τίτλους σχετικούς με την Εφοδιαστική ή την Εφοδιαστική αλυσίδα αυξάνονται από 3 σε 5.

Επίσης, αναφορικά με την υπόδειξη του Φορέα ΔΙ.ΠΑ.Ε. στην επιστολή του ημερομηνίας 11/5/2017, αντίγραφο της οποίας επισυνάπτουμε ως Παράρτημα “3”, αναφορικά με τα προσόντα του μέλους του διδακτικού προσωπικού του προγράμματος κ. Κώστα Χριστοφόρου, αναφέρουμε τα ακόλουθα:

Το KES College αντικατέστησε το πιο πάνω άτομο με την κα Έλενα Χαραλάμπους, η οποία έχει τα κατάλληλα προσόντα. Ως Παράρτημα “4” επισυνάπτεται το Βιογραφικό και αντίγραφα των προσόντων της κυρίας Χαραλάμπους.

Κατάλογος όλων των μελών του διδακτικού προσωπικού, μαζί με την ειδικότητά τους και τα μαθήματα που διδάσκουν στο πρόγραμμα, φαίνεται στον πιο κάτω Πίνακα 1.

Πίνακας 1: Διδακτικό Προσωπικό, Μαθήματα και Περίοδοι Διδασκαλίας στο Πρόγραμμα Σπουδών

| No | Name and Surname | Discipline / Specialization | Teaching courses in the program of study under evaluation (Logistics (2 Years / 120 ECTS, Higher Diploma)) | | |
|----|-----------------------|---|---|---|---------------|
| | | | Code | Course title | Periods/ week |
| 1. | Andreou Georgios | Logistics and Supply Chain Management | LOGS102 | Supply Chain Management | 3 |
| 2. | Andreou Panayiota | Logistics, Industrial Experience in Oil & Gas | LOGS100 | Introduction to Logistics | 3 |
| 3. | Aroti Elena | Law | LAWS208 | Business Law and its relevance in Logistics | 2 |
| 4. | Charalambous Elena | Human Recourse Management | HRMG202 | Human Resource Management | 2 |
| 5. | Constantinou Demetris | Logistics and Warehousing | LOGS103 | Transport and Transportation Logistics | 3 |
| | | | LOGS202 | Advanced Global Logistics | 3 |
| | | | LOGS203 | Import/Export Management | 3 |

Πίνακας 1: Διδακτικό Προσωπικό, Μαθήματα και Περίοδοι Διδασκαλίας στο Πρόγραμμα Σπουδών (συνέχεια)

| No | Name and Surname | Discipline / Specialization | Teaching courses in the program of study under evaluation (Logistics (2 Years / 120 ECTS, Higher Diploma)) | | |
|-----|--|--|---|---|---------------|
| | | | Code | Course title | Periods/ week |
| 6. | Demetriou Demosthenis | Logistics and Warehousing | LOGS206 | ERP and Warehouse and Distribution Management | 3 |
| | | | LOGS200 | Purchasing Logistics | 3 |
| 7. | Demetriou Demetris | Accounting | ACCT101 | Principles of Accounting | 3 |
| 8. | Hinnis Constantinos | Shipping and Logistics | LOGS101 | Introduction to Transport and Transportation | 3 |
| 9. | Dr Karayiannis Achilleas - Coordinator of the Applied Logistics Programme of Study | Business Administration and Management | MGMT100 | Principles of Management | 3 |
| | | | BUSS200 | Organisational Behaviour | 3 |
| | | | PRCT206 | Practical Training I | 3 |
| 10. | Kazanou Maria | Economics Financial Accounting | FINA200 | Introduction to Finance | 3 |
| 11. | Konstantinou Marina | Supply Chain Procurement, Inventory Planning | LOGS104 | Procurement and Inventory Management | 3 |
| | | | LOGS205 | Warehouse Management Systems Software | 2 |
| 12. | Kyriakidou Stella | Marketing | MRKT209 | Introduction to Marketing | 3 |
| 13. | Dr Pantelis Mitsis | Economics Economics and Finance | ECON100 | Introduction to Economics | 3 |

Πίνακας 1: Διδακτικό Προσωπικό, Μαθήματα και Περίοδοι Διδασκαλίας στο Πρόγραμμα Σπουδών (συνέχεια)

| No | Name and Surname | Discipline / Specialization | Teaching courses in the program of study under evaluation (Logistics (2 Years / 120 ECTS, Higher Diploma)) | | |
|-----|------------------|-----------------------------|---|---|---------------|
| | | | Code | Course title | Periods/ week |
| 14. | Ndreu Lorena | Computers | COMP106 | Introduction to Computers for Logistics | 3 |
| 15. | Souppouri Irene | Mathematics Statistics | STAT101 | Introduction to Statistics | 3 |

3. Σχόλιο της Επιτροπής αναφορικά με τη συμμετοχή του διδακτικού προσωπικού σε ερευνητικά προγράμματα

Το διδακτικό προσωπικό έχει μικρή ερευνητική εμπειρία (μικρή συμμετοχή σε ερευνητικά προγράμματα και μικρός αριθμός δημοσιεύσεων). Πρέπει όμως να αναφερθεί ότι το συγκεκριμένο πρόγραμμα σπουδών είναι επαγγελματικής κατάρτισης και το κέντρο βάρους της δραστηριότητας είναι η διδακτική δράση και όχι η ερευνητική. Παράλληλα, το Κολλέγιο ενθαρρύνει την ερευνητική δράση των μελών του (πχ. συμμετοχή σε ερευνητικά προγράμματα σπουδών).

Απάντηση KES College

Στο πιο πάνω σχόλιο γίνεται παραδοχή ότι, λόγω του επαγγελματικού χαρακτήρα του προγράμματος το κέντρο βάρους της δραστηριότητας είναι η διδακτική δράση και όχι η ερευνητική.

Σε κάθε περίπτωση όμως, Σχολή έχει αποφασίσει να προχωρήσει σε άμεσες ενέργειες για ενθάρρυνση της συμμετοχής διδασκόντων σε ερευνητικές δραστηριότητες, όπως εμπλοκή σε ερευνητικά προγράμματα, συγγραφή ερευνητικών άρθρων και συμμετοχή σε επιστημονικά συνέδρια.

Οι ενέργειες, οι οποίες βρίσκονται σε διαδικασία υλοποίησης, περιλαμβάνουν τη δημιουργία Ερευνητικής Ομάδας με άτομα πλήρους απασχόλησης με διδακτορικά προσόντα, η οποία θα συντονίζει τις ερευνητικές δραστηριότητες.

Ένα από τα μέλη της πιο πάνω Ερευνητικής Ομάδας είναι ο Δρ Αχιλλέας Καραγιάννης, Συντονιστής του παρόντος προγράμματος "Logistics".

Έχει επίσης αποφασιστεί η παροχή κινήτρων στο διδακτικό προσωπικό (πχ παροχή χρόνου για έρευνα, χρηματοδότηση συμμετοχών σε επιστημονικά συνέδρια).

4. Σχόλιο της Επιτροπής αναφορικά με επισκέπτες καθηγητές

Στην υφιστάμενη κατάσταση του προγράμματος σπουδών δεν υπάρχουν επισκέπτες καθηγητές. Κατά την άποψη των μελών της ΕΕΑ, η προσθήκη εγνωσμένων επισκεπτών καθηγητών θα ενισχύσει σε μεγάλο βαθμό το πρόγραμμα σπουδών και θα προσδώσει ιδιαίτερο κύρος

Απάντηση KES College

Το Κολλέγιο συμφωνεί με την πιο πάνω παρατήρηση και προβαίνει στις κατάλληλες ενέργειες για υλοποίησή της, όπως είναι η επαφή και η ενημέρωση κατάλληλων

καθηγητών σε Σχολές του εξωτερικού για συνεργασία, πχ. στα πλαίσια του προγράμματος Erasmus+.

Η εμπειρία μας από τις πιο πάνω επαφές είναι ότι θα υπάρξει πολύ μεγαλύτερο ενδιαφέρον όταν το Πρόγραμμα πιστοποιηθεί.

5. Σχόλιο της Επιτροπής για την υφή του περιεχομένου των μαθημάτων
Το περιεχόμενο των μαθημάτων σε πολλές περιπτώσεις είναι αρκετά θεωρητικό.

Απάντηση KES College

Έχουμε επεξεργαστεί το περιεχόμενο όλων των μαθημάτων όπου η προσέγγιση ήταν θεωρητική. Τα αναλυτικά προγράμματα των μαθημάτων αυτών έχουν εμπλουτιστεί με σχετικές δραστηριότητες, όπως επί τόπου επισκέψεις σε σχετικούς χώρους, μελέτες περιπτώσεων και άλλα.

Ως παραδείγματα τέτοιων μαθημάτων αναφέρουμε τα μαθήματα:

- "Introduction to Transport and Transportation" του 1^{ου} εξαμήνου,
- "Procurement and Inventory Management" και "Supply Chain Management" του 2^{ου} εξαμήνου
- ...

Τα αναλυτικά προγράμματα όλων των μαθημάτων βρίσκονται στο συνημμένο Παράρτημα "1".

6. Σχόλιο της Επιτροπής για την έλλειψη μαθήματος
Είναι σημαντική η έλλειψη μαθήματος σχετικού με τη χρήση νέων τεχνολογιών στην εφοδιαστική (πχ. λογισμικά Warehouse Management Systems, Enterprise Resource Planning, κλπ).
Το παραπάνω αποτελεί σύσταση της ΕΕΑ για διαμόρφωση μακροχρόνιας εκπαιδευτικής πολιτικής του Ιδρύματος και δεν αποτελούν αποτρεπτικούς όρους της άμεσης έναρξης του προγράμματος.

Απάντηση KES College

Για υλοποίηση της πιο πάνω εισήγησης έγιναν οι ακόλουθες ενέργειες:

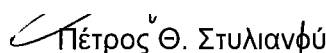
- Το μάθημα "LOGS201 Warehouse and Distribution Management" του 3^{ου} εξαμήνου τροποποιείται με την προσθήκη ύλης σχετικής με ERP (Enterprise Resource Planning). Το μάθημα στη νέα του μορφή αποτελεί το θεωρητικό μέρος ενός νέου μαθήματος εκμάθησης ενός λογισμικού Εφοδιαστικής, το οποίο θα προστεθεί 4^ο εξάμηνο. Το πιο πάνω μάθημα μετονομάζεται σε "LOGS206 ERP and Warehouse and Distribution Management" και το αναλυτικό του πρόγραμμα περιλαμβάνεται στο συνημμένο Παράρτημα "1".
- Στο 4^ο εξάμηνο, προστίθεται το νέο μάθημα με τίτλο "LOGS205 Warehouse Management Systems Software". Στόχος του μαθήματος είναι η εξοικείωση των φοιτητών με νέες Τεχνολογίες στην Εφοδιαστική.
Το λογισμικό που θα χρησιμοποιηθεί για τις ανάγκες του πιο πάνω μαθήματος είναι επαγγελματικό λογισμικό τελευταίας γενεάς, το οποίο έχει εξασφαλιστεί μετά από συμφωνία με την εταιρεία εφαρμογών Εφοδιαστικής "MANTIS".
Ως Παράρτημα "5", επισυνάπτεται σχετική συμφωνία με την εταιρεία "MANTIS", η οποία αναλαμβάνει να προμηθεύσει το Κολλέγιο με τις σχετικές άδειες, να εκπαιδεύσει τα μέλη του διδακτικού προσωπικού στη λειτουργία και τη χρήση του λογισμικού κ.ά.
- Έχουν τροποποιηθεί ελαφρά τα μαθήματα "Human Resource Management" και "Business Law and its relevance in Logistics" του 4^{ου} εξαμήνου, ώστε να είναι δυνατόν προστεθεί το πιο πάνω νέο μάθημα. Τα αναλυτικά προγράμματα όλων των μαθημάτων βρίσκονται στο συνημμένο Παράρτημα "1".

Πίνακας 2 – Κατανομή Μαθημάτων ανά Εξάμηνο

| No | Course Type | Course Name | Course Code | Periods per week | Period duration | Number of weeks/ Academic semester | Total periods/ Academic semester | Number of ECTS |
|-------------------|-------------|--|-------------|------------------|-----------------|------------------------------------|----------------------------------|----------------|
| Semester 1 | | | | | | | | |
| 1. | Compulsory | Introduction to Statistics | STAT101 | 3 | 55' | 14 | 42 | 6 |
| 2. | Compulsory | Introduction to Computers for Logistics | COMP106 | 3 | 55' | 14 | 42 | 6 |
| 3. | Compulsory | Principles of Management | MGMT100 | 3 | 55' | 14 | 42 | 6 |
| 4. | Compulsory | Introduction to Transport and Transportation | LOGS101 | 3 | 55' | 14 | 42 | 6 |
| 5. | Compulsory | Introduction to Logistics | LOGS100 | 3 | 55' | 14 | 42 | 6 |
| Semester 2 | | | | | | | | |
| 1. | Compulsory | Procurement and Inventory Management | LOGS104 | 3 | 55' | 14 | 42 | 6 |
| 2. | Compulsory | Introduction to Economics | ECON100 | 3 | 55' | 14 | 42 | 6 |
| 3. | Compulsory | Principles of Accounting | ACCT101 | 3 | 55' | 14 | 42 | 6 |
| 4. | Compulsory | Transport and Transportation Logistics | LOGS103 | 3 | 55' | 14 | 42 | 6 |
| 5. | Compulsory | Supply Chain Management | LOGS102 | 3 | 55' | 14 | 42 | 6 |

Πίνακας 2 – Κατανομή Μαθήμάτων ανά Εξάμηνο (συνέχεια)

| No | Course Type | Course Name | Course Code | Periods per week | Period duration | Number of weeks/ Academic semester | Total periods/ Academic semester | Number of ECTS |
|-------------------|-------------|---|-------------|------------------|-----------------|------------------------------------|----------------------------------|----------------|
| Semester 3 | | | | | | | | |
| 1. | Compulsory | Introduction to Marketing | MRKT209 | 3 | 55' | 14 | 42 | 6 |
| 2. | Compulsory | Organisational Behaviour | BUSS200 | 3 | 55' | 14 | 42 | 6 |
| 3. | Compulsory | Introduction to Finance | FINA200 | 3 | 55' | 14 | 42 | 6 |
| 4. | Compulsory | ERP and Warehouse and Distribution Management | LOGS206 | 3 | 55' | 14 | 42 | 6 |
| 5. | Compulsory | Purchasing Logistics | LOGS200 | 3 | 55' | 14 | 42 | 6 |
| Semester 4 | | | | | | | | |
| 1. | Compulsory | Import/Export Management | LOGS203 | 3 | 55' | 14 | 42 | 6 |
| 2. | Compulsory | Human Resource Management | HRMG202 | 2 | 55' | 14 | 28 | 4 |
| 3. | Compulsory | Business Law and its relevance in Logistics | LAWS208 | 2 | 55' | 14 | 28 | 4 |
| 4. | Compulsory | Advanced Global Logistics | LOGS202 | 3 | 55' | 14 | 42 | 6 |
| 5. | Compulsory | Practical Training I | PRCT206 | 3 | 55' | 14 | 42 | 6 |
| 6. | Compulsory | Warehouse Management Systems Software | LOGS205 | 2 | 55' | 14 | 28 | 4 |


 Πέτρος Θ. Στυλιανού
 Αναπληρωτής Γενικός Διευθυντής

20 Ιουνίου 2017

No 1

| | | | | |
|-------------------------------|---|-----------------|---|---------------------|
| Course Title | Introduction to Statistics | | | |
| Course Code | STAT101 | | | |
| Course Type | Lectures & Exercises | | | |
| Level | Higher Diploma | | | |
| Year / Semester | 1 st Year / 1 st Semester | | | |
| Teacher's Name | Souppouri Irene | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week |
| Course Purpose and Objectives | This course is an introductory course in statistics intended for students in a wide variety of areas of study. The primary goal of the course is to help students understand how the process of posing a question, collecting data relevant to that question, analysing data, and interpreting data can help them find answers to real problems. | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none"> ▪ Use statistical methods for organising and describing sets of data ▪ Adapt the fundamentals of data distribution ▪ Gain familiarity with the calculation of central and distribution parameters ▪ Produce statistical graphs, charts and tables ▪ Explain the reasoning of data collection ▪ Apply segmentation of variables and data management | | | |
| Prerequisites | None | Required | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none"> ▪ Overview, nature of data, uses and abuses of statistics ▪ Defining and Collecting Data ▪ Summarising data, pictures of data ▪ The concept of distribution ▪ Measures of centrality ▪ Measures of Variation ▪ Measures of Position ▪ Exploratory data analysis ▪ Histograms and graphic presentation ▪ Basic Probability ▪ The Normal Distribution and Other Continuous Distributions | | | |
| Teaching Methodology | Teaching is made by means of lectures and class discussions. Students will hand-in home exercises which will be discussed in class. | | | |
| Bibliography | <p>Textbook and Other Required Materials Berenson, Levine & Szabat, Basic Business Statistics 13/ Ed, Pearson, 2014, ISBN-13: 9780321870025</p> <p>Online Sources http://www.statsoft.com/textbook/basic-statistics/#Descriptive%20statisticsa http://www.childrens-mercy.org/stats/training.asp http://www.a-levelmathstutor.com/index3.php</p> | | | |
| Assessment | <p>Final grading in this course is based on:</p> <ul style="list-style-type: none"> ▪ Attendance 10% ▪ Class test / quizzes 40% ▪ A Final Written Examination 50% | | | |
| Language | English | | | |

No 2

| | | | | | |
|-------------------------------|---|-----------------|---|---------------------|---|
| Course Title | Introduction to Computers for Logistics | | | | |
| Course Code | COMP106 | | | | |
| Course Type | Exercises & Computer lab workshops | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 1 st Year / 1 st Semester | | | | |
| Teacher's Name | Ndreu Lorena | | | | |
| ECTS | 6 | Lectures / week | 1 | Laboratories / week | 2 |
| Course Purpose and Objectives | The course focuses on the latest application software and operating systems used in the business world. The course will prepare students to use computers; to conduct basic operation systems and to be able to access word processing, Spreadsheets, database, and the Internet through "hands-on" laboratory experiences. The objectives of this course are to prepare students to be intelligent users of computers and to understand the basics of Word Processing, Spreadsheets, Database and the Internet. | | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none"> ▪ Use computers to accomplish basic functions ▪ Demonstrate PC operation system & office uses ▪ Produce tables / charts and documentation ▪ Prepare simple statistical graphs ▪ Use computer software to gain desired results ▪ Apply computer applications for Logistics by means of spreadsheet functions | | | | |
| Prerequisites | None | Required | | | |
| Course Content | <p>The course covers the following topics:</p> <p>Computer Operation Basics:</p> <ul style="list-style-type: none"> ▪ Introduction & Review of basic Computer concepts ▪ Review of current MS operating systems / computer office applications <p>Computer Uses in Logistics, demonstration of logic & uses:</p> <ul style="list-style-type: none"> ▪ Introduction of computer uses in Logistics ▪ Review of computer applications for Logistics <ul style="list-style-type: none"> ○ Shipping, Airline, passenger & goods, ○ Warehousing, Scheduling, Enabling order entry, dispatch, scheduling % routing ○ Optimization applications: warehouse, transportation, yard, billing and order management processes. ○ Automation of import/export logistics <p>Computer Applications in logistics Training by case studies:</p> <ul style="list-style-type: none"> • Data entry for storage & warehousing models • Updating of inventory / Generation of pick list • Generation of inventory reports | | | | |
| Teaching Methodology | Classes are held in the computer lab and use live presentations and network exercises to train in computer skills. | | | | |
| Bibliography | Shelly et al (2010), Introduction to Computers, Cengage Learning, ISBN-13: 9781439081310 | | | | |
| Assessment | <p>Several on-going computer exercises (workshops) will test participants at every stage.</p> <p>The final grade of each student is based on the following elements:</p> <ul style="list-style-type: none"> ▪ Attendance 10% ▪ Class assignments 40% ▪ Final Exam 50% | | | | |
| Language | English | | | | |

No 3

| | | | | | |
|-------------------------------|---|-----------------|----------|---------------------|---|
| No 3 | | | | | |
| Course Title | Principles of Management | | | | |
| Course Code | MGMT100 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 1 st Year / 1 st Semester | | | | |
| Teacher's Name | Dr. Karayiannis Achilleas | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | <p>The course is a general introduction to basic business principles. Students will have an opportunity to examine concepts, attitudes, and philosophies about business and entrepreneurship.</p> <p>The objective of the course is for students to develop an understanding and apply the main principles and concepts revolving a business/organisation.</p> | | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none">▪ Explain the core concepts and key terminologies of the business system▪ Understand entrepreneurship and the small business▪ Follow the global context of business▪ Apply key concepts of ethics as it applies to business▪ Encourage leadership and team management▪ Distinguish the role of human resources and labour relations▪ Clarify the importance of marketing, accounting money, and banking for business operations | | | | |
| Prerequisites | None | | Required | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none">▪ The Business System▪ Business Environments▪ Business Ethics▪ Entrepreneurship and New Ventures▪ The Global Context of Business▪ Managing the Business Enterprise▪ Organizing the Business Enterprise▪ Human Resource & Labour Relation▪ Motivating and Leading Employees▪ Marketing and Consumer Behaviour▪ Securities and Investment | | | | |
| Teaching Methodology | The class involves lectures, videos, readings and small group exercises, case studies and discussions. | | | | |
| Bibliography | <p>Textbook and Other Required Materials</p> <p>Jenkins, T. (2000) Business basics, BPP Publishing Reference Books for this course</p> <p>Boone, Louis E. & Kurtz, David (2008) Project management in contemporary business to accompany: contemporary business, South – Western Cengage Learning.</p> | | | | |
| Assessment | <p>The final grade of each student is based on the following:</p> <ul style="list-style-type: none">▪ Attendance 10%▪ Mid-term Exam 40%▪ A Final Written Examination 50% | | | | |
| Language | English | | | | |

No 4

| | | | | | |
|-------------------------------|---|-----------------|---|---------------------|---|
| Course Title | Introduction to Transport and Transportation | | | | |
| Course Code | LOGS101 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 1 st Year / 1 st Semester | | | | |
| Teacher's Name | Hinnis Constantinos | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | The course introduces the key ideas, concepts and themes of transport and transportation. It offers an empirical theoretical discourse that highlights the important role of transport for economic, environmental, and urban activities. The objective of this course is to introduce students to the principles of transportation theory, practice and realities as a preamble to transportation logistics. | | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none"> ▪ Explain the principles of transport and transportation ▪ Apply various types of Transport and Transportation applications ▪ Distinguish the fundamentals of people & goods transportation ▪ Bridge the connection between Transport and Economic Development, & the Environment ▪ Use models and principles of transport flows ▪ Follow global, sartorial and Individual Transport Patterns | | | | |
| Prerequisites | None | Required | | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none"> ▪ Fundamentals of Transport Geography ▪ Types of Transports / Forms of Transportation ▪ Transporting people & goods ▪ Transport and Economic Development ▪ Transport and the Environment / Social Justice ▪ Transport Governance and Ownership ▪ Transport Flows and Spaces ▪ Geographies of Rural Transport ▪ Inter-urban and Regional Transport ▪ International Maritime Freight Movements ▪ Individual Transport Patterns ▪ Transport, Tourism and Leisure | | | | |
| Teaching Methodology | Teaching is made by means of lectures, class discussions and case studies, while there will also be on-site visits to related organisations. | | | | |
| Bibliography | <p>Knowles, Shaw & Docherty, 2008, Transport Geographies: Mobilities, Flows and Spaces. Wiley, ISBN-13: 9781405153232 Sussman Joseph (2000) Introduction to Transportation Systems, Artech House Publishers ISBN-10: 1580531415 Rietveld, Piet, Reggiani, Aura, Geenhuizen, M. S. van (2007) Policy Analysis of Transport Networks Ashgate, (EBSCOhost) Sadler, Ian (2007) Logistics and Supply Chain Integration, SAGE (EBSCOhost)</p> | | | | |
| Assessment | <p>The final grade of each student is based on the following:</p> <ul style="list-style-type: none"> ▪ Attendance and class participation 20% ▪ Mid-term 30% ▪ A Final Written Examination 50% | | | | |
| Language | English | | | | |

No 5

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|-------------------------------|---|-----------------|----------|---------------------|---|
| Course Title | Introduction to Logistics | | | | |
| Course Code | LOGS100 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 1 st Year / 1 st Semester | | | | |
| Teacher's Name | Andreou Panayiota | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | This course highlights the core activities in logistics management and it introduces students to the fundamentals of logistics, its principles and theory. This course objective is to introduce students to the theory and practice of logistics. | | | | |
| Learning Outcomes | Upon completion, students will be able to: <ul style="list-style-type: none">▪ Acknowledge significance of logistics management▪ Explain how Logistics interacts in Economies & Organisations▪ Use the fundamentals of Logistics in Information Systems▪ Apply concepts of Inventory and Inventory Management▪ Manage Materials Flow▪ Utilize Transportation & Warehousing for materials storage▪ Coordinate material handling and packaging Issues | | | | |
| Prerequisites | None | | Required | | |
| Course Content | The course covers the following topics: <ul style="list-style-type: none">▪ Introduction logistics, its history and development▪ Customer Service▪ Logistics Information Systems▪ Inventory Concepts / Management▪ Managing Materials Flow▪ Transportation / Warehousing▪ Materials Handling, Computerisation, and Packaging Issues▪ Purchasing / Global Logistics▪ Organising for Effective Logistics▪ Methods to Control Logistics Performance▪ Supply Chain Management▪ Implementing Logistics Strategy | | | | |
| Teaching Methodology | Teaching is made by means of lectures, class discussions and case studies, while there will also be on-site visits to related organisations. | | | | |
| Bibliography | Class hand-outs and several recommended Internet sources: Grant, Business Logistics Management, 2012, FT Press, ISBN-13: 9780273731351 Sadler, Ian (2007) Logistics and Supply Chain Integration, SAGE (EBSCO host) | | | | |
| Assessment | The final grade of each student is based on the following: <ul style="list-style-type: none">▪ Attendance and class participation 20%▪ Mid-term 30%▪ A Final Written Examination 50% | | | | |
| Language | English | | | | |

No 6

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|-------------------------------|---|-----------------|----------|---------------------|---|
| Course Title | Procurement and Inventory Management | | | | |
| Course Code | LOGS104 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 1 st Year / 2 nd Semester | | | | |
| Teacher's Name | Konstantinou Marina | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | This course will put the emphasis on the design and management of processes and control systems of the inbound supply chain. The objective of this course is to teach students how to set requirements, structure a supply network and proper planning so that they can execute procurement and inventory strategies. | | | | |
| Learning Outcomes | Upon completion, students will be able to: <ul style="list-style-type: none">▪ Understand procurement and inventory management strategies, processes and organisational concepts and their links to further areas of the logistics system▪ Know where to collect information for planning or improving supply and stock keeping processes▪ Set requirements for supplier selection process and operate in procurement and inventory management processes▪ Define the right structure of the supply network and inventory control system▪ Use best practice solutions and state of the art control methods for managing the players of the supply chain considering logistics and financial aspects▪ Manage uncertainty risks of customer markets and their impact on demand and supply along multiple stages of the supply chain | | | | |
| Prerequisites | LOGS100 | | Required | | |
| Course Content | The course covers the following topics: <ul style="list-style-type: none">▪ Procurement and inventory management basics and their role in the supply chain▪ Basic methods for analysis and planning in procurement and inventory management▪ Strategic and operational procurement processes▪ Static and dynamic stock-keeping and replenishment policies▪ Supplier relationship management and collaboration in the supply chain▪ Information flow and financial flow in procurement processes▪ Advanced optimisation tools for sourcing organisations | | | | |
| Teaching Methodology | The class involves lectures, videos, readings and small group exercises, case studies, discussions and on-site visits to related organisations. | | | | |
| Bibliography | Baily, Farmer, Crocker, Jessop & Jones (2015) Procurement, Principles & Management, 11th ed. Trans-Atlantic Publications, Inc.; ISBN-10: 1292016019 Lysons K (2016) Procurement & Supply Chain Management, 9th ed. 9th Edition Trans-Atlantic Publications, Inc.; ISBN-10: 1292086114 | | | | |
| Assessment | The final grade of each student is based on the following: <ul style="list-style-type: none">▪ Attendance and class participation 20%▪ Two assignments 30%▪ A Final Written Examination 50% | | | | |
| Language | English | | | | |

No 7

| | | | | | |
|-------------------------------|---|-----------------|---|---------------------|---|
| Course Title | Introduction to Economics | | | | |
| Course Code | ECON100 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 1 st Year / 2 nd Semester | | | | |
| Teacher's Name | Dr. Mitsis Pantelis | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | This course introduces basic concepts and theories of micro and macroeconomic analysis. Microeconomics deals with consumers, firms, markets and income distribution. Macroeconomics deals with national income, employment, inflation and money. This course objective is to introduce to students the economics theory and fundamentals. | | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none"> Analyse microeconomic theory including introductory basic principles such as scarcity, choice, and maximization theory for the individual, the firm, and government entities Compare and contrast current microeconomic events and evaluate the impact of microeconomic decisions made by business, consumers and government entities on the student's life, present and future Evaluate the impact of government policy actions on free market operation, identifying positives and negatives and appraising efficiency verses fairness issues | | | | |
| Prerequisites | None | Required | | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none"> Introduction to Economics Scarcity, choice and economic systems Supply and demand Elasticity of demand Labour Markets & Wages Production, income and employment The monetary system, prices and inflation Economic growth & rising living standards Money & Banking The Federal Reserve & Monetary Policy Taxation, the Tax Multiplier | | | | |
| Teaching Methodology | Teaching is made by means of lectures and class discussions. Students will hand-in home exercises which will be discussed in class. | | | | |
| Bibliography | <p>Rohlf (2010) Introduction to Economic Reasoning, 8/Ed, Prentice hall, ISBN: 0131368583</p> <p>Mankiw, N. Gregory, M P. Taylor (2006) Economics, Thomson</p> <p>Besanco, David A., Braeutigam, R. (2005) Microeconomics, John Wiley & Sons</p> <p>Slavin, Stephen L. (2011) Microeconomics, 9/e: (ISBN: 978-0-07-336245-8)</p> | | | | |
| Assessment | <p>The final grade of each student is based on the following:</p> <ul style="list-style-type: none"> Attendance and class participation 20% Two assignments 30% A Final Written Examination 50% | | | | |
| Language | English | | | | |

No 8

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|-------------------------------|--|-----------------|----------|---------------------|---|
| NO 6 | | | | | |
| Course Title | Principles of Accounting | | | | |
| Course Code | ACCT101 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 1st Year / 2nd Semester | | | | |
| Teacher's Name | Demetris Demetriou | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | <p>An introductory accounting course. Imparts accounting information from the perspective of the external users (i.e. investors and creditors). The study of accepted accounting principles, the recording of accounting entries for business transactions, the accounting cycle, profit measurement, adjusting entries, merchandise accounting, owner's equity reports and the preparation of financial statements.</p> <p>The objective of this course is to make aware to the students the intelligent interpretation and use of financial statements in managing and analysing business operations.</p> | | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none">▪ Develop skills in applying accounting principles and procedures to business situations;▪ Appreciate the importance of accountability in both public and private organisations;▪ Grasp the significance of accounting as a tool for effecting control;▪ Have the ability to identify and interpret financial data that will facilitate proper decision-making by users of accounting information;▪ Develop an awareness of the role and impact of technology in accounting. | | | | |
| Prerequisites | None | | Required | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none">▪ Accounting for limited liability companies▪ Accounting for Non-profits Entities (notes)▪ Valuing Merchandise Inventories▪ Cash Control▪ Accounting for Assets, Liabilities and Capital▪ Retained earnings, stock dividends, and stock splits▪ Profitability, solvency/liquidity, asset utilisation▪ Classify direct and indirect costs▪ Explain the difference between fixed and variable costs | | | | |
| Teaching Methodology | The class involves lectures, videos, readings and small group exercises, case analyses and discussions. Student contributions are an important part of the course. | | | | |
| Bibliography | Horngren, Harrison and Bamber, (2007) Accounting, 7/e, Pearson -Prentice Hall | | | | |
| Assessment | <p>The final grade of each student is based on the following:</p> <ul style="list-style-type: none">▪ Attendance and class participation 20%▪ Mid-term 30%▪ A Final Written Exam 50% | | | | |
| Language | English | | | | |

No 9

| | | | | | |
|-------------------------------|--|-----------------|---|---------------------|---|
| Course Title | Transport and Transportation Logistics | | | | |
| Course Code | LOGS103 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 1 st Year / 2 nd Semester | | | | |
| Teacher's Name | Constantinou Demetris | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | <p>The course builds the key ideas, concepts and themes of transport and transportation geography covering the bases of the discipline for students of transportation logistics. It offers an empirical theoretical discourse that highlights the important role of transport for economic, environmental, and urban activities.</p> <p>The objective of this course is to allow students to understand the principles and applications of transportation and to apply these principles in various modes of transportation logistics.</p> | | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none"> ▪ How Transportation affects the Supply Chain Management ▪ The Impact of Transportation Costs on Supply Chain Management ▪ Logistical Restructuring of Road Freight Traffic ▪ To Model Freight Transport ▪ Freight Distribution ▪ Location of Distribution Centres ▪ Distribution Strategies ▪ How to build Inventory Models ▪ How to build Transportation Models | | | | |
| Prerequisites | LOGS101 | Required | | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none"> ▪ Review of Transport Geography ▪ Review of Supply Chain Management ▪ The Role of Transportation Capabilities in Supply Chain Management ▪ The Impact of Transportation Costs on Supply Chain Management ▪ Logistical Restructuring and Road Freight Traffic Growth ▪ Modelling Logistics Chains in Freight Transport ▪ Retail Market Effect on Freight Distribution ▪ Inventory, Transportation, Service Quality and the Location of Distribution Centres ▪ Distribution Strategies to Minimize Transportation and Inventory Costs ▪ Planning Models for Freight Transportation ▪ Vehicle Routing and Scheduling | | | | |
| Teaching Methodology | Course is divided between lectures and discussions around case studies and presentations. There will also be on-site visits to related organisations. | | | | |
| Bibliography | <p>Knowles, Shaw & Docherty, 2008, Transport Geographies: Mobility's, Flows and Spaces. Wiley, ISBN-13: 9781405153232</p> <p>McKinnon. Button & Nijkamp (Eds) Transport Logistics, Elgar, Edwards, 2005, ISBN-13: 9781840645514</p> | | | | |
| Assessment | <p>The final grade of each student is based on the following:</p> <ul style="list-style-type: none"> ▪ Attendance and class participation 20% ▪ Mid-term 30% ▪ A Final Written Exam 50% | | | | |
| Language | English | | | | |

No 10

| | | | | | |
|-------------------------------|--|-----------------|----------|---------------------|---|
| Course Title | Supply Chain Management | | | | |
| Course Code | LOGS102 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 1 st Year / 2 nd Semester | | | | |
| Teacher's Name | Andreou Georgios | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | The course highlights the activities involved in the flow of products and information between the suppliers, customers, producers, and service providers. The objective of this course is to ensure the students understand and apply the fundamental principles of supply chain management. | | | | |
| Learning Outcomes | Upon completion, students will be able to: <ul style="list-style-type: none">▪ Explain the supply chain and sequence▪ Describe the materials management processes▪ Plan and Source activities▪ Address difficulties▪ Suggest Making and Delivering routes▪ Measure Performance using established indicators▪ Evaluate principles of chain coordination | | | | |
| Prerequisites | MGMT100 | | Required | | |
| Course Content | The course covers the following topics: <ul style="list-style-type: none">▪ Key Concepts of Supply Chain Management▪ Supply Chain Operations: Planning and Sourcing▪ Supply Chain Operations: Making and Delivering▪ Using Information Technology▪ Metrics for Measuring Supply Chain Performance▪ Supply Chain Coordination▪ Supply Chain Innovation for the Real-Time Economy▪ Defining Supply Chain Opportunities▪ Creating Supply Chains for Competitive Advantage▪ The Promise of the Real-Time Supply Chain | | | | |
| Teaching Methodology | Course is divided between lectures and discussions around case studies and presentations. There will also be on-site visits to related organisations. | | | | |
| Bibliography | Hugos (2011) Essentials of Supply Chain Management, 3 rd ed., Wiley. ISBN: 0470942185 Brandimarte & Zotteri (2007) Introduction to Distribution Logistics, Wiley, ISBN: 0471750441 | | | | |
| Assessment | The final grade of each student is based on the following: <ul style="list-style-type: none">▪ Attendance and class participation 20%▪ Mid-term 30%▪ A Final Written Exam 50% | | | | |
| Language | English | | | | |

No 11

NO 11

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|-------------------------------|--|-----------------|----------|---------------------|---|
| Course Title | Introduction to Marketing | | | | |
| Course Code | MRKT209 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 2 nd Year / 3 rd Semester | | | | |
| Teacher's Name | Kyriakidou Stella | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | This course provides an overview of marketing processes and marketing principles, and provides students with the opportunity to apply the key concepts to practical business situations. This course objective is to introduce students to the art of marketing and its applications. | | | | |
| Learning Outcomes | Upon completion of this course students will be able to: <ul style="list-style-type: none">▪ Apply marketing theory and concepts to what marketers do in "the real world"▪ Use marketing concepts to make business decisions▪ Improve familiarity with current challenges and issues in marketing | | | | |
| Prerequisites | MGMT100 | | Required | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none">▪ Introduction to Marketing▪ Overview of Marketing Management▪ Customer Satisfaction & Strategic Planning▪ Market Research & The Market Environment▪ Consumer Behaviour principles▪ Competition, Segmentation, Targeting and Positioning▪ Products, Brands & Services▪ Pricing, Marketing Channels▪ Advertising, Sales Promotion & PR▪ Direct Marketing & Online Marketing | | | | |
| Teaching Methodology | The class involves lectures, videos, guest speakers, small group exercises, case studies and discussions. Student contributions are an important part of the course. | | | | |
| Bibliography | Kotler, Philip (2000), Marketing Management, 10/e, Prentice Hall Kerin, Hartley & Rudelius, Marketing (2012) 11/ed. McGraw-Hill | | | | |
| Assessment | <p>The final grade of each student is based on the following:</p> <ul style="list-style-type: none">▪ Attendance and class participation 20%▪ Mid-term 30%▪ A Final Written Exam 50% | | | | |
| Language | English | | | | |

No 12

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|-------------------------------|---|-----------------|---|---------------------|
| Course Title | Organisational Behaviour | | | |
| Course Code | BUSS200 | | | |
| Course Type | Lectures & Exercises | | | |
| Level | Higher Diploma | | | |
| Year / Semester | 2 nd Year / 3 rd Semester | | | |
| Teacher's Name | Karayiannis Achilleas | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week |
| Course Purpose and Objectives | <p>This course outlines the principles and concepts of management (planning, leading, organising, control, teams, problem solving/ethical and decision making). These include coping with and within dynamic environments, developing competitive strategies and structures; shaping corporate culture, managing politics and conflict between individuals and organisational units, motivating employees; incentive systems and managing intellectual capital. The objective of this course is to teach students how to diagnose and analyse business organisational environments.</p> | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none"> ▪ Differentiate organisational elements ▪ Explain macro and micro organisational aspects ▪ Diagnose and analyse organisational structures ▪ Understand organisational behaviours ▪ Implement delegation techniques ▪ Address employee conflict ▪ Manage teams and groups | | | |
| Prerequisites | None | Required | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none"> ▪ Centralised or decentralised organisations ▪ Integrated or diversified organisations ▪ Short and long term organisational dynamics ▪ Overall organisational performance ▪ Employee-related challenges ▪ Organisational politics ▪ Employee evaluation and rewards ▪ Effective decisions ▪ Management teams ▪ Individual and group effectiveness | | | |
| Teaching Methodology | <p>The class involves lectures, videos, readings and small group exercises, case analyses and discussions. Student contributions are an important part of the course.</p> | | | |
| Bibliography | <p>Robbins, Stephen P. (2005) Essentials of organizational behaviour, Pearson Prentice Hall 12/Ed.</p> | | | |
| Assessment | <p>The final grade of each student is based on the following:</p> <ul style="list-style-type: none"> ▪ Attendance and class participation 20% ▪ Mid-term 30% ▪ A Final Written Exam 50% | | | |
| Language | English | | | |

No 13

| | | | | | |
|-------------------------------|--|-----------------|---|---------------------|---|
| Course Title | Introduction to Finance | | | | |
| Course Code | FINA200 | | | | |
| Course Type | Lecture & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 2 nd Year / 3 rd Semester | | | | |
| Teacher's Name | Kazanou Maria | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | To introduce students to principles and practices of finance and investments. | | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none"> ▪ Understand the financial environment ▪ Interpret the basic concepts of money and the monetary system ▪ Explain the financial and the reserve systems ▪ Follow international trade and finance and investments ▪ Tabulate business organisation and financial data | | | | |
| Prerequisites | ACCT101 Required | | | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none"> ▪ The Financial Environment, Institutions and Markets ▪ Money and the Monetary System ▪ Banks and Other Financial Institutions ▪ Reserve System, Policy Makers and the Money Supply ▪ International Trade and Finance /Investments ▪ Savings and Investment Process ▪ Securities Markets ▪ Financial Return and Risk Concepts ▪ Financial Analysis and Long-Term Financial Planning ▪ Managing Working Capital ▪ Capital Structure and the Cost of Capital | | | | |
| Teaching Methodology | Teaching is made by means of lectures and class discussions. Students will hand-in home exercises which will be discussed in class. | | | | |
| Bibliography | <p>Main Course texts Besley, S. Brigham, E. (2003) Principles of finance, Thomson Learning Brumfitt, K. Nelson (2001) Finance, Thornes</p> <p>Supplementary Text Extensive Class hand-outs Regular reading of financial news in publications such as The Wall Street Journal, The Financial Time & The New York Times is recommended. Readings and Assignments: Students will be expected to have completed the assigned readings before class and review them after class. Weekly problem sets will be assigned throughout the course to illustrate and reinforce the concepts presented in class as well as in preparation of the case discussions to follow.</p> | | | | |
| Assessment | <p>The final grade of each student is based on the following:</p> <ul style="list-style-type: none"> ▪ Attendance and class participation 20% ▪ Mid-term 30% ▪ A Final Written Exam 50% | | | | |
| Language | English | | | | |

No 14

| | | | | | |
|-------------------------------|--|-----------------|---|---------------------|---|
| Course Title | ERP and Warehouse and Distribution Management | | | | |
| Course Code | LOGS206 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 2 nd Year / 3 rd Semester | | | | |
| Teacher's Name | Demetriou Demosthenes | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | This course covers the functions, techniques, and tools utilized generally within the ERP (Enterprise Resource Planning) system of an organization, analysing its relationship with elements and concepts such as: materials management (MM), supply chain management (SPC), customer relationship management (CRM), finance and human resource management (HRM). In-depth emphasis is given on the relationship between ERP and warehouse and distribution centre management. | | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none"> Describe the role of ERP (Enterprise Resource Planning) Understand and explain Systems-Applications-Products (SAP), material management (MM), supply chain management (SCM) and customer relationship management (CRM) and their relationship with ERP Describe the role of warehouses and distribution centres and outline their main functions essential for planning purposes Understand and explain the relationship between ERP and warehouse and distribution management Address inbound and outbound delivery problems relating to warehouses and distribution centres Control inventories with regard to their distribution classification, relative documentation and customer returns Control inventories with regard to forecasting and capacity planning Identify and choose an ideal location for its warehouse and distribution management facilities | | | | |
| Prerequisites | LOGS100 Required | | | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none"> Enterprise Resource Planning (ERP) Material management (MM), supply chain management (SCM) and customer relationship management (CRM) Warehousing and physical distribution options and choices Inbound and outbound delivery problems Control of inventories and customer returns Information technology, data interchange (EDI), electronic commerce (e-commerce) and bar coding Forecasting, long-range planning, capacity planning Location for distribution facilities Distribution project management Measure & manage, performance measurements | | | | |
| Teaching Methodology | The course is delivered in lectures, case studies, class exercises and discussions. | | | | |
| Bibliography | <ul style="list-style-type: none"> Brandimarte & Zotteri (2007) Introduction to Distribution Logistics, Wiley, ISBN: 0471750441 Emmet (2011) Excellence in Warehouse Management: How to Minimize Costs and Maximize Value, Wiley, ISBN-13: 9781119995166 CSCMP, Scott B. Keller, Brian Keller (2013) The Definitive Guide to Warehousing: Managing the Storage and Handling of Materials and Products in the Supply Chain, FT Press, ISBN-10: 0133448908 Bradford (2010) Modern ERP: Select, Implement and Use Today's Advanced Business Systems, Lulu.com, ISBN-13: 978-0557434077 Murray (2016) Warehouse Management with SAP-ERP, Rheinwek, ISBN-13: 9781493213634 | | | | |
| Assessment | The final grade of each student is based on the following: | | | | |

ΠΑΡΑΡΤΗΜΑ “1”

| | |
|----------|---|
| | <ul style="list-style-type: none">▪ Attendance 10%▪ Class participation 15%▪ Mid-term 25%▪ A Final Written Examination 50% |
| Language | English |

No 15

| | | | | |
|-------------------------------|---|-----------------|---|-----------------------|
| Course Title | Purchasing Logistics | | | |
| Course Code | LOGS200 | | | |
| Course Type | Lectures & Exercises | | | |
| Level | Higher Diploma | | | |
| Year / Semester | 2nd Year / 3rd Semester | | | |
| Teacher's Name | Demetriou Demosthenis | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week - |
| Course Purpose and Objectives | <p>This course introduces various aspects of purchasing, and their impact on materials management, supply chain, transportation, and global logistics processes. Emphasis is placed on the different methods of electronic sourcing, negotiating and pricing principles, and on the internal and external considerations associated with international logistics.</p> <p>The objective of this course is to enable the students to grasp the concepts of purchasing and logistics systems and their application.</p> | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none"> ▪ Explain the principles and terminology used in procurement ▪ Apply electronic data interchange services ▪ Adapt Purchasing and logistics systems ▪ Distinguish Purchasing Functions ▪ Purchase concepts of Optimal Amount, Price, Payment Policy, Supplier ▪ Prepare Ordering & Receiving Procedures | | | |
| Prerequisites | LOGS100 | Required | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none"> ▪ Review of Supply Chain Management ▪ The Concept of Selection and Procurement ▪ An Overview of the Purchasing Function ▪ The Organization and Administration of Purchasing ▪ The Purchase Specification: An Overall View ▪ Optimal Amount / Price / Payment Policy / Supplier ▪ Ordering / Receiving Procedures ▪ Storage Management Procedures ▪ Food Purchase ▪ Service purchase ▪ Equipment Purchase | | | |
| Teaching Methodology | The class involves lectures, videos, readings and small group exercises, case studies and discussions. | | | |
| Bibliography | <p>Hugos, Michael H. (2011) Essentials of Supply Chain Management, 3rd ed., Wiley, ISBN: 0470942185</p> <p>Russell & Cohn (2012), Purchasing, Book on Demand. ISBN-13: 9785511177472</p> <p>Myerson Paul (2012) Lean Supply Chain and Logistics Management, 1/Ed, McGraw-Hill Professional ISBN-10: 007176626X</p> | | | |
| Assessment | <p>The final grade of each student is based on the following:</p> <ul style="list-style-type: none"> ▪ Attendance and class participation 20% ▪ Mid-term 30% ▪ A Final Written Exam 50% | | | |
| Language | English | | | |

No 16

| | | | | |
|-------------------------------|---|-----------------|---|-----------------------|
| Course Title | Import / Export Management | | | |
| Course Code | LOGS203 | | | |
| Course Type | Lectures & Exercises | | | |
| Level | Higher Diploma | | | |
| Year / Semester | 2 nd Year / 4 th Semester | | | |
| Teacher's Name | Constantinou Demetris | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week - |
| Course Purpose and Objectives | This course introduces the elements of import and export operations, from transportation to documentation, finance, and security and the effects on the global supply chain. Emphasis is placed on existing import/export regulations, customs documentation, intermodal transportation, foreign freight forwarders, global technology, and homeland security initiatives. The course objective is to train students in the general concepts of import and export operations. | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none"> State and analyse the global supply chain major issues Explain import/export operations Explain International channels of distribution Conduct Freight, Logistics, and Specialized Transportation Issues for Import/Export Managers Evaluate Export Management: Incoterms, Documentation Assess Import Documentation, and Compliance Management | | | |
| Prerequisites | LOGS100, LOGS102 Required | | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none"> Introduction to Import/export Current issues in Global Supply Chain Management Purchasing Management Skill Sets in Foreign Markets Freight, Logistics, & Specialized Transportation Risk Management in International Business Global Personnel Deployment and Structure Developing Resources in the Import/Export Supply Export Management: Documentation Compliance, Operations, and Export Supply Chain Skill Sets The Import Supply Chain: Purchasing, Operations Documentation, and Compliance Management Secure Inbound Supply Chain | | | |
| Teaching Methodology | The class involves lectures, videos, readings and small group exercises, case studies and discussions. Student contributions are an important part of the course. | | | |
| Bibliography | <p>Cook, Alston & Raia (2012) Mastering Import & Export Management, 2nd ed., AMACOM, ISBN-13: 9780814420263</p> <p>Hugos (2011) Essentials of Supply Chain Management, 3rd ed., Wiley. ISBN: 0470942185</p> <p>Russell & Cohn (2012) Purchasing, Book on Demand. ISBN-13: 9785511177472</p> <p>Stroh Michael B. (2006) A Practical Guide to Transportation and Logistics, 3/ed, Logistics Network Inc. ISBN-10: 0970811519</p> | | | |
| Assessment | <p>Final grading in this course is based on:</p> <ul style="list-style-type: none"> Attendance and class participation 20% Mid-term 30% A Final Written Exam 50% | | | |
| Language | English | | | |

No 17

| | | | | | |
|-------------------------------|---|-----------------|----------|---------------------|---|
| Course Title | Human Resource Management | | | | |
| Course Code | HRMG202 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 2 nd Year / 4 th Semester | | | | |
| Teacher's Name | Charalambous Elena | | | | |
| ECTS | 4 | Lectures / week | 2 | Laboratories / week | - |
| Course Purpose and Objectives | This course introduces students to human resource management. Students will cover decisions making process on hiring, training and employee rewards. The objective of this course is to teach the students the basic principles and application of human resource management procedures within an organisation. | | | | |
| Learning Outcomes | <p>By the end of this course, students should be able to:</p> <ul style="list-style-type: none">▪ Understand human resource management from a systemic, strategic perspective▪ Describe the field of "human resource management" and its relevance to managers and employees in work organizations▪ Describe fundamental employment laws▪ Conduct basic job analysis and apply understanding of job requirements to other human resource management such as selection, performance appraisal, and compensation▪ Recognize basic human resource management tools such as performance appraisal forms, and describe some of the technical details of human resource management practices▪ Analyse business challenges involving human resource systems | | | | |
| Prerequisites | MGMT100; BUSS200 | | Required | | |
| Course Content | <p>The course covers the following topics:</p> <ul style="list-style-type: none">▪ Fundamentals of HR Management▪ The Legal Context of HR▪ Employee Rights & Sexual Harassment▪ Recruiting & Selection▪ Socialization, Orientation, and Development▪ Benefits & Rewards▪ Evaluating Performance▪ Ethics in HRM & Labour Relations▪ Safety & Health▪ Global View of Human Resources | | | | |
| Teaching Methodology | The class involves lectures, videos, readings and small group exercises, case analyses and discussions. | | | | |
| Bibliography | DeCenzo, Robbins & Verhulst (2012) Fundamentals of Human Resource Management 11 th Ed, Wiley. Pynes J.E. (2009) Human resources management; John Wiley Boxall & Purcell (2008) The Oxford handbook of human resources management, Oxford | | | | |
| Assessment | <p>The final grade of each student is based on the following:</p> <ul style="list-style-type: none">▪ Attendance and class participation 20%▪ Mid-term 30%▪ A Final Written Exam 50% | | | | |
| Language | English | | | | |

No 18

| | | | | | |
|-------------------------------|---|-----------------|----------|---------------------|---|
| Course Title | Business Law and its relevance in Logistics | | | | |
| Course Code | LAWS208 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 2 nd Year / 4 th Semester | | | | |
| Teacher's Name | Aroti Elena | | | | |
| ECTS | 4 | Lectures / week | 2 | Laboratories / week | - |
| Course Purpose and Objectives | The course covers the basics of business law and reviews its relevance and applications in Supply Chain Logistics. The objective is to introduce students to the required fundamentals, principles and operations of business law and ethics. | | | | |
| Learning Outcomes | Upon completion, students will be able to: <ul style="list-style-type: none">▪ Understand the nature of Commercial Law and Legal System▪ Apply rules of Business law to E-Commerce▪ Be familiar with basics of Torts, Crimes, and Intellectual Property▪ Follow Contracts and E-Commerce▪ Follow the principles of Credit, Secured Transactions, and Bankruptcy▪ Understand Property law▪ Be familiar with legal aspects of Insurance▪ Examine and evaluate business actions from various perspectives | | | | |
| Prerequisites | None | | Required | | |
| Course Content | The course covers the following topics: <ul style="list-style-type: none">▪ Introduction to the Legal System▪ Main aspects of Commercial Law and its constituents▪ A Kantian approach to business ethics▪ Legal Environment of Business and E-Commerce▪ Domestic and International Sales and Lease Contracts▪ Utilitarianism and business ethics▪ Negotiable Instruments and E-Money▪ Credit, Secured Transactions, and Bankruptcy▪ Agency and Employment / Business Organisations and Ethics▪ Government Regulation▪ Family Law and its relevance to businesses▪ Legal aspects of Supply Chains | | | | |
| Teaching Methodology | The course is delivered through lectures and discussions which focus on reading materials and case studies. | | | | |
| Bibliography | Paquin, Julie (2012) Legal Reform and Business Contracts in Developing Economies, Ashgate. (EBSCOhost) Velasquez, Manuel G. (2002) Business Ethics Prentice Hall Crane, Andrew (2004) Business ethics, Oxford University Press Smith, Mick (2003) The ethics of Tourism Development, Routledge | | | | |
| Assessment | Final grading in this course is based on the following: <ul style="list-style-type: none">▪ Attendance and class participation 20%▪ Mid-term 30%▪ A Final Written Exam 50% | | | | |
| Language | English | | | | |

No 19

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|-------------------------------|--|-----------------|----------|---------------------|---|
| NO 15 | | | | | |
| Course Title | Advanced Global Logistics | | | | |
| Course Code | LOGS202 | | | | |
| Course Type | Lectures & Exercises | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 2 st Year / 4 st Semester | | | | |
| Teacher's Name | Constantinou Demetris | | | | |
| ECTS | 6 | Lectures / week | 3 | Laboratories / week | - |
| Course Purpose and Objectives | This course covers the advanced application of global operations and logistics strategies, planning, technology, risk, and management necessary to cope with the global business environment. Emphasis is placed on an in-depth understanding of global sourcing, shipping, tracking, and on the e-logistics systems necessary to operate inbound/outbound logistics in a global market. The objective of this course is to promote awareness of the different global markets and logistics technology available to process international inbound/outbound logistics transactions. | | | | |
| Learning Outcomes | Upon completion, students will be able to: <ul style="list-style-type: none">▪ Understand globalisation and International Trade▪ Comprehend Global Operations Management▪ Engage in Global Sourcing and Trade▪ Follow International Trade Patterns▪ Understand Global Freight Transportation Management▪ Do Transportation Planning▪ Use international air freight | | | | |
| Prerequisites | LOGS101 | | Required | | |
| Course Content | The course covers the following topics: <ul style="list-style-type: none">▪ Introduction to International Logistics▪ Globalisation and International Trade▪ Global Operations Management▪ Logistics and Supply Chain Operations▪ Global Sourcing and Trade▪ International Trade Patterns▪ Global Freight Transportation Management▪ Mode Selection and Carrier Management▪ Transportation Model, Transportation Regulation▪ Packaging in the global context | | | | |
| Teaching Methodology | Teaching is made by means of lectures and class discussions. Students will hand-in home exercises which will be discussed in class. | | | | |
| Bibliography | Mangan, Lalwani, Butcher, Javadpour, (2011) Global Logistics and Supply Chain Management, 2nd ed., Wiley, ISBN: 1119998840 Long, Douglas G. (2003) International Logistics: Global Supply Chain Management, Springer, ISBN-13: 9781402074530 Kristiansen, Svein (2004) Maritime Transportation: Safety Management and Risk Analysis, Taylor & Francis, ISBN-13: 9780750659994 Hoy, Gloria (2012) Air Freight: Professional Secrets to International Air Freight, Air Freight Companies, Air Freight Rates, Air Freight Tracking and Shipping, Tru Divine Pub. ISBN: 2940014971355 | | | | |
| Assessment | Final grading in this course is based on the following: <ul style="list-style-type: none">▪ Attendance and class participation 20%▪ Mid-term 30%▪ A Final Written Exam 50% | | | | |
| Language | English | | | | |

No 20

| | | | | | |
|-------------------------------|--|-----------------|----------|---------------------|---|
| Course Title | Practical Training I | | | | |
| Course Code | PRCT206 | | | | |
| Course Type | Practical | | | | |
| Level | Higher Diploma | | | | |
| Year / Semester | 2 nd Year / 4 th Semester | | | | |
| Teacher's Name | Dr. Karayiannis Achilleas | | | | |
| ECTS | 6 | Lectures / week | | Laboratories / week | 3 |
| Course Purpose and Objectives | <p>The main aim of this course is that students will have practice in different industrial, commercial, administrative organisations. The main aim of the course is to provide students the opportunity to experience aspects of the practical implementation of logistics in different trades such as industrial, commercial and administrative organisations. Over a period of 12 weeks, students will have the opportunity to observe and take notes of, relevant to their areas, key aspects, tools and systems as they are implemented in the organisation they are at. This will also form the basis of their assignment for the successful completion of the course.</p> <p>The course also aims to inform students on what to expect in a real work environment, and teach the, how to be self-confident, grow initiative and independence while following rules and regulations, along with numerous soft skills such as communication.</p> | | | | |
| Learning Outcomes | Upon completion of Practical Training, students will have a better understanding of logistics procedures and they will have more skills in implementing them in real life situations | | | | |
| Prerequisites | None | | Required | | |
| Course Content | <p>A supervisor from the department supervises the students during their training period. The student should submit a Log Book after completing the training session.</p> <p>Students are required to submit an assignment where they will identify the relevant aspects of Logistics as implemented in the workplace.</p> <p>A grade is given to students based on the completion and quality of the assignment and their participation in the work-placement.</p> | | | | |
| Teaching Methodology | Practical Training: Observation – Guidance – Support (field work) | | | | |
| Bibliography | <p>Katajavuori et al (2006), The significance of practical training in linking theoretical studies with practice, Journal of Higher Education, Vol. 51(3), pp.439-464</p> <p>Pugh, L. (2003), Practical Training Techniques, Scarecrow Press, ISBN-13: 978-0810847866</p> <p>Coates, J. (1985), Practical Training for Management, Learnex Ltd, ISBN-13: 978-0946474318</p> | | | | |
| Assessment | Assignment | | 50% | | |
| | Logbook | | 50% | | |
| Language | English | | | | |

21

| | | | | |
|-------------------------------|--|-----------------|---------------------|---|
| Course Title | Warehouse Management Systems Software | | | |
| Course Code | LOGS205 | | | |
| Course Type | Lectures and Practical Exercises | | | |
| Level | Higher Diploma | | | |
| Year / Semester | 2 nd Year / 4 th Semester | | | |
| Teacher's Name | Konstantinou Marina | | | |
| ECTS | 4 | Lectures / week | Laboratories / week | 2 |
| Course Purpose and Objectives | The aim of the course is to familiarize students with the use of new technologies-software applicable in Logistics. This course provides for a basic understanding of the practices and technologies used in a Warehousing Management System (WMS) software in order to optimize the warehouse operations within the supply chain network of an organization. | | | |
| Learning Outcomes | <p>Upon completion, students will be able to:</p> <ul style="list-style-type: none"> • Understand the meaning and explain the use of Warehouse Management Systems (WMS) for logistics • Understand the costs and overall benefits with regard to the implementation of a WMS software in an organization • Explain the use of a WMS software such as the LVS offered by Mantis Cyprus and evaluate its practicability for specific organizations in specific industries • Practically apply their knowledge within the context of specific organizations, through the use of different WMS software elements such as: <ul style="list-style-type: none"> ◦ Warehouse Automation ◦ Routing ◦ Scheduling and ◦ Fleet tracking • Evaluate and select the most suitable Warehouse Management System (WMS) for their business | | | |
| Prerequisites | LOGS201 | Required | | |
| Course Content | <p>Warehouse Management Systems (WMS): Introduction WMS: Costs and Benefits The use of WMS software throughout the daily warehousing operations: receiving orders, quality control, value added services, sorting Practice on a WMS software such as the Logistics Vision Suite (LVS) Mantis Cyprus Practice: Live scenarios using wireless handheld terminals and shelving systems Practice: Warehouse Automation Practice: Vehicle Routing Practice: Scheduling Practice: Fleet Management Practice: Food and Beverage Industry</p> | | | |
| Teaching Methodology | <p>The course is delivered through a combination of:</p> <ul style="list-style-type: none"> • In-class lectures • WMS software application in computer laboratories • On-site visits | | | |
| Bibliography | <ul style="list-style-type: none"> ▪ Brandimarte & Zotteri Introduction to Distribution Logistics, 2007, Wiley, SBN: 0471750441 ▪ Emmet (2011) Excellence in Warehouse Management: How to Minimize Costs and Maximize Value, Wiley, ISBN-13: 9781119995166 ▪ CSCMP, Scott B. Keller, Brian Keller (2013) The Definitive Guide to Warehousing: Managing the Storage and Handling of Materials and Products in the Supply Chain, 1/Ed, FT Press ISBN-10: 0133448908 | | | |

| | |
|------------|--|
| | <ul style="list-style-type: none"> Manzini, R. (2012), Warehousing in the Global Supply Chain: Advanced Models, Tools and Applications for Storage Systems, Springer Verlag |
| Assessment | <p>The final grade of each student is based on the following:</p> <ul style="list-style-type: none"> Attendance 10% Class participation 15% In-class/computer laboratory test 35% A final computer based project 50% |
| Language | English |

CURRICULUM VITAE
GEORGIOS ANDREOU

PERSONAL INFORMATION

Address: 15 Daidalou Street, 2362,
Ay. Dometios, Nicosia, Cyprus

Email: george.an@hotmail.com

Nationality: Cypriot
Date of Birth: 30/01/1991

Phone: +35796552794

WORK EXPERIENCE

- OCT 10 - SEP 16** **Store Operations Assistant – “Dogs Bar”, Evangelos Dimitrios Ltd, Thessaloniki**
Responsible for the smooth operation of the store and organizer of a weekly event
- JUL 08 - JUL 10** **National Guard of Cyprus – Military Service**
- JUN 06 - AUG 07** **Sales Assistant – D.Demetriou Suprising Toys Ltd**
Responsible for the sales for the firm's two souvenir shops during summer periods

ACADEMIC EDUCATION

- 2015 - 2016** **MSc Logistics and Supply Chain Management**
Aristotle University, Greece
Master Grade (8/10)
- 2010 - 2015** **Marketing and Management Operations Degree**
University of Macedonia, Greece
Degree Grade (6,4/10)
- 2005 - 2008** **Mathematics/Economics**
Kykkos A Lyceum, Nicosia, Cyprus
General Grade (17,5/20)

LANGUAGE SKILLS

Greek: Native

English: Fluent, IGCSE CAMBRIDGE Ordinary Level: Grade C (From an 8 scale grade measure)

COMPUTER SKILLS

General Certificate of Education: Edexcel Ordinary Level (O LEVEL) – GRADE C (From an 8 scale grade measure)

Logistics Systems: Singular Logic (Exam Grade 8/10) / SAP Software (Master's Class)

Microsoft Office: Word / Excel – ECDL

Databases and Archiving Systems: Microsoft Access – ECDL

REFERENCES

I am happy to provide professional references from my previous employers upon request



ΚΥΠΡΙΑΚΗ ΔΗΜΟΚΡΑΤΙΑ

ΔΕΛΤΙΟ ΕΤΗΣΙΑΣ ΕΠΙΔΟΣΗΣ

ΕΝΙΑΙΟ ΛΥΚΕΙΟ ΚΥΚΚΟΥ Α'

ΟΝΟΜΑΤΕΠΩΝΥΜΟ **ΑΝΔΡΕΟΥ ΓΙΩΡΓΟΣ του ΜΙΧΑΗΛ**
 ΤΟΠΟΣ & ΗΜΕΡΙΑ ΓΕΝ **ΣΤΡΟΒΟΛΟΣ, 30/1/1991**
 ΘΡΗΣΚΕΥΜΑ **ΧΡΙΣΤΙΑΝΟΣ ΟΡΘΟΔΟΞΟΣ**
 ΥΠΗΚΟΟΤΗΤΑ **ΚΥΠΡΙΑΚΗ**
 ΥΠΕΥΘ. ΤΜΗΜΑΤΟΣ **ΙΩΑΝΝΙΔΗΣ ΓΙΩΡΓΟΣ**

ΑΡ. ΤΑΥΤΟΤΗΤΑΣ **985677**
 ΣΧ. ΕΤΟΣ **2006-2007**
 ΤΑΞΗ & ΤΜΗΜΑ **B - B04**
 ΑΡ. ΜΗΤΡΩΟΥ **6250**
 ΑΡ. ΒΙΒΛ. ΠΙΣΤ. ΣΠ. **315 / 231**

| ΜΑΘΗΜΑΤΑ | Περ. | ΤΡΙΜΗΝΟ Α' | | ΤΡΙΜΗΝΟ Β' | | ΤΡΙΜΗΝΟ Γ' | | Γραπ. Εξέτ. | Γ.Βαθ. Ετους | Βαθ. Ανεξ. |
|--|------------|----------------|------------|----------------|--------------------------|--------------|----------------|-------------|--------------|------------|
| | | Επίδοση | Απ. | Επίδοση | Απ. | Επίδοση | Απ. | | | |
| I. ΜΑΘΗΜΑΤΑ ΚΟΙΝΟΥ ΚΟΡΜΟΥ | | | | | | | | | | |
| Θρησκευτικά | 1,5 | 14 ΔΕΚΑΤΕΣΣΕΡΑ | 4 | 18 ΔΕΚΑΟΚΤΩ | | 18 ΔΕΚΑΟΚΤΩ | | -- | 17 | |
| Νέα Ελληνικά | 4,0 | 16 ΔΕΚΑΕΞΙ | | 15 ΔΕΚΑΠΕΝΤΕ | | 16 ΔΕΚΑΕΞΙ | 2 | 15 | 16 | |
| Ιστορία | 1,5 | 16 ΔΕΚΑΕΞΙ | 1 | 16 ΔΕΚΑΕΞΙ | | 17 ΔΕΚΑΕΠΤΑ | 1 | -- | 16 | |
| Φυσική | 2,0 | 16 ΔΕΚΑΕΞΙ | | 16 ΔΕΚΑΕΞΙ | 2 | 17 ΔΕΚΑΕΠΤΑ | 2 | -- | 16 | |
| Αρχαία γλώσσα | 1,0 | 16 ΔΕΚΑΕΞΙ | | 17 ΔΕΚΑΕΠΤΑ | 1 | 18 ΔΕΚΑΟΚΤΩ | | -- | 17 | |
| Χημεία | 1,0 | 15 ΔΕΚΑΠΕΝΤΕ | 1 | 17 ΔΕΚΑΕΠΤΑ | | 18 ΔΕΚΑΟΚΤΩ | | -- | 17 | |
| Γυμναστική (Α) | 1,0 | 20 ΕΙΚΟΣΙ | 1 | 20 ΕΙΚΟΣΙ | | 20 ΕΙΚΟΣΙ | 1 | -- | 20 | |
| Αγγλικά | 2,0 | 18 ΔΕΚΑΟΚΤΩ | 2 | 19 ΔΕΚΑΕΝΝΕΑ | 1 | 19 ΔΕΚΑΕΝΝΕΑ | 4 | -- | 19 | |
| Ιταλικά | 2,0 | 16 ΔΕΚΑΕΞΙ | | 14 ΔΕΚΑΤΕΣΣΕΡΑ | | 17 ΔΕΚΑΕΠΤΑ | 4 | -- | 16 | |
| II. ΜΑΘΗΜΑΤΑ ΚΑΤΕΥΘΥΝΣΗΣ | | | | | | | | | | |
| Επιστήμη Περιβάλλοντος | 4,0 | 17 ΔΕΚΑΕΠΤΑ | 3 | 18 ΔΕΚΑΟΚΤΩ | 1 | 18 ΔΕΚΑΟΚΤΩ | | 12 | 16 | |
| Μαθηματικά | 7,0 | 18 ΔΕΚΑΟΚΤΩ | | 16 ΔΕΚΑΕΞΙ | 3 | 17 ΔΕΚΑΕΠΤΑ | 1 | 14 | 16 | |
| Πληροφορική - Επιστήμη Η/Υ | 4,0 | 20 ΕΙΚΟΣΙ | | 19 ΔΕΚΑΕΝΝΕΑ | | 19 ΔΕΚΑΕΝΝΕΑ | 2 | 15 | 18 | |
| III. ΜΑΘΗΜΑΤΑ ΕΜΠΛΟΥΤΙΣΜΟΥ/ΕΝΔΙΑΦΕΡΟΝΤΟΣ | | | | | | | | | | |
| Αθλητικά - Γυμναστική Ι | 2,0 | 20 ΕΙΚΟΣΙ | | 20 ΕΙΚΟΣΙ | 1 | 20 ΕΙΚΟΣΙ | | -- | 20 | |
| Θέατρο Ι | 2,0 | 20 ΕΙΚΟΣΙ | 1 | 20 ΕΙΚΟΣΙ | | 20 ΕΙΚΟΣΙ | 2 | -- | 20 | |
| ΔΔΚ | ΕΞΑΙΡΕΤΙΚΗ | | | | | | | | | |
| ΔΙΑΓΩΓΗ | ΚΟΣΜΙΟΤΑΤΗ | | ΚΟΣΜΙΟΤΑΤΗ | | ΚΟΣΜΙΟΤΑΤΗ | | ΑΠΟΥΣΙΕΣ ΕΤΟΥΣ | | | |
| Αριθ. Απουσιών | Δ: 0 | Α: 13 | Σ: 13 | Δ: 0 | Α: 9 | Σ: 9 | Δ: 12 | Α: 7 | Σ: 19 | 41 |
| Αριθ. Απουσιών ΔΔΚ | 0 | | 2 | | 7 | | 9 | | | |
| Ημ/νία | 10/12/2006 | | 10/3/2007 | | 31/5/2007 | | Δ: 12 Α: 29 | | | |
| ΓΕΝΙΚΟΣ ΒΑΘΜΟΣ ΕΤΟΥΣ 17 6/14 ΠΟΛΥ ΚΑΛΑ | | | | | Υπογραφή Γονιού/Κηδεμόνα | | | | | |

Η Βαθμολογία που ισχύει: 1 - 20

Ο Καθηγητικός Σύλλογος του Σχολείου αποφάσισε με την υπ' αριθμ. 15/15.06.2007 πράξη του την προαγωγή του μαθητή στη Τρίτη (Γ') τάξη.





ΠΑΝΕΠΙΣΤΗΜΙΟ ΜΑΚΕΔΟΝΙΑΣ
ΣΧΟΛΗ ΕΠΙΣΤΗΜΩΝ ΔΙΟΙΚΗΣΗΣ ΕΠΙΧΕΙΡΗΣΕΩΝ
ΤΜΗΜΑ ΟΡΓΑΝΩΣΗΣ ΚΑΙ ΔΙΟΙΚΗΣΗΣ ΕΠΙΧΕΙΡΗΣΕΩΝ
(ΠΔ 88/2013, ΦΕΚ Α' 129/5-6-2013)

Αρ. Πιστ. : 2014/3875

ΑΝΤΙΓΡΑΦΟ ΠΤΥΧΙΟΥ

ΠΙΣΤΟΠΟΙΕΙΤΑΙ ΟΤΙ :

Ο ΑΝΔΡΕΟΥ ΓΕΩΡΓΙΟΣ του ΜΙΧΑΛΗ

Τόπος γέννησης : ΣΤΡΟΒΟΛΟΣ ΚΥΠΡΟΥ

αφού εξετάστηκε επιτυχώς στα μαθήματα που προβλέπονται από το πρόγραμμα σπουδών
και συγκέντρωσε τον απαιτούμενο αριθμό διδακτικών/πιστωτικών μονάδων
κρίθηκε άξιος του πτυχίου

ΜΑΡΚΕΤΙΝΓΚ ΚΑΙ ΔΙΟΙΚΗΣΗΣ ΛΕΙΤΟΥΡΓΙΩΝ

με βαθμό 6,30 (ΕΞΙ ΚΑΙ ΤΡΙΑΝΤΑ ΕΚΑΤΟΣΤΑ) "Καλώς"

Ορκίστηκε στις 29/05/2015

Το πιστοποιητικό αυτό χορηγείται για κάθε χρήση.

ΘΕΣΣΑΛΟΝΙΚΗ, 29/05/2015

Η ΕΚΤΕΛΟΥΣΑ ΚΑΘΗΚΟΝΤΑ ΠΡΟΪΣΤΑΜΕΝΗΣ
ΤΗΣ ΓΡΑΜΜΑΤΕΙΑΣ ΤΟΥ ΤΜΗΜΑΤΟΣ

ΖΙΑ ΘΩΜΑΪΣ

Βαθμολογική Κλίμακα Επιτυχίας

| | |
|---------------|------------|
| α) 5 - 6.49 | Καλώς |
| β) 6.5 - 8.49 | Λίαν Καλώς |
| γ) 8.5 - 10 | Άριστα |



ΠΑΝΕΠΙΣΤΗΜΙΟ ΜΑΚΕΔΟΝΙΑΣ

ΣΧΟΛΗ ΕΠΙΣΤΗΜΩΝ ΔΙΟΙΚΗΣΗΣ ΕΠΙΧΕΙΡΗΣΕΩΝ
ΤΜΗΜΑ ΟΡΓΑΝΩΣΗΣ ΚΑΙ ΔΙΟΙΚΗΣΗΣ ΕΠΙΧΕΙΡΗΣΕΩΝ
(Π.Δ. 88/2013, Φ.Ε.Κ Α' 129/5-6-2013)ΕΓΓΡΑΦΙΑ 156, 54006 ΘΕΣΣΑΛΟΝΙΚΗ - ΤΗΛ. 2310891212 - FAX: 2310891282 - website: <http://www.uom.gr> - e-mail: basecr@uom.gr

ΠΑΡΑΡΤΗΜΑ ΔΙΠΛΩΜΑΤΟΣ

Αυτό το παράρτημα διπλώματος ακολουθεί το υπόδειγμα που ανέπτυξε η Ευρωπαϊκή Επιτροπή, το Συμβόλιο της Ευρώπης και η UNESCO/CEPES. Στόχος του παραρτήματος είναι να παράσχει επαρκή ανεξάρτητα στοιχεία για τη βελτίωση της διεθνούς "διαφάνειας" και τη δίκαιη ακαδημαϊκή και επαγγελματική αναγνώριση των τίτλων σπουδών (διπλώματα, πτυχία, πιστοποιητικά κ.τ.λ.). Σχεδιάστηκε για να δίνει περιγραφή της φύσης, του επιπέδου, του υπόβαθρου, του περιεχομένου και του καθεστώτος των σπουδών, οι οποίες ολοκληρώθηκαν με επιτυχία από το άτομο που αναγράφεται ονομαστικά στο πρωτότυπο του τίτλου, στον οποίο επισυνάπτεται αυτό το παράρτημα. Στο παράρτημα αυτό δεν θα κρίνεται η αξία, και δεν θα υπάρχουν δηλώσεις ισοτιμίας ή προτάσεις σχετικά με την αναγνώριση. Θα υπάρχουν πληροφορίες και στα οκτώ τμήματα. Όπου δεν υπάρχουν πληροφορίες θα δίδεται η σχετική εξήγηση.

| | |
|--|--|
| 1. ΠΛΗΡΟΦΟΡΙΕΣ ΣΧΕΤΙΚΑ ΜΕ ΤΗΝ ΤΑΥΤΟΤΗΤΑ ΤΟΥ ΚΑΤΟΧΟΥ ΤΟΥ ΤΙΤΛΟΥ ΣΠΟΥΔΩΝ | |
| 1.1 | Επώνυμο: ΑΝΔΡΕΟΥ |
| 1.2 | Όνομα: ΓΕΩΡΓΙΟΣ |
| 1.3 | Ημερομηνία γεννήσεως: 30/01/1991 Τόπος γεννήσεως: ΣΤΡΟΒΟΛΟΣ ΚΥΠΡΟΥ |
| 1.4 | Αριθμός φοιτητικής ταυτότητας: 121-ΜΔΛ4111 |
| 2. ΠΛΗΡΟΦΟΡΙΕΣ ΣΧΕΤΙΚΑ ΜΕ ΤΟ ΕΙΔΟΣ ΤΟΥ ΤΙΤΛΟΥ ΣΠΟΥΔΩΝ | |
| 2.1 | Ονομασία του τίτλου σπουδών και (αν υπάρχει) ο συγκεκριμένος τίτλος (στην πρωτότυπη γλώσσα): ΠΤΥΧΙΟ ΜΑΡΚΕΤΙΝΓΚ ΚΑΙ ΔΙΟΙΚΗΣΗΣ ΛΕΙΤΟΥΡΓΙΩΝ |
| 2.2 | Κύριος τομέας σπουδών για την απόκτηση του τίτλου: ΜΑΡΚΕΤΙΝΓΚ ΚΑΙ ΔΙΟΙΚΗΣΗΣ ΛΕΙΤΟΥΡΓΙΩΝ |
| 2.3 | Ονομασία και καθεστώς του απονέμοντος ιδρύματος (στην πρωτότυπη γλώσσα): ΠΑΝΕΠΙΣΤΗΜΙΟ ΜΑΚΕΔΟΝΙΑΣ - ΔΗΜΟΣΙΟ ΠΑΝΕΠΙΣΤΗΜΙΟ |
| 2.4 | Ονομασία και καθεστώς του ιδρύματος (στην πρωτότυπη γλώσσα): ΟΠΩΣ ΣΤΟ 2.3 |
| 2.5 | Γλώσσα (-ες) διδασκαλίας / εξετάσεων: ΕΛΛΗΝΙΚΑ, ΕΚΤΟΣ ΟΠΟΥ ΑΝΑΦΕΡΕΤΑΙ. |
| 3. ΠΛΗΡΟΦΟΡΙΕΣ ΣΧΕΤΙΚΑ ΜΕ ΤΟ ΕΠΙΠΕΔΟ ΤΟΥ ΤΙΤΛΟΥ | |
| 3.1 | Επίπεδο του τίτλου: ΠΡΟΠΤΥΧΙΑΚΟ (1ος ΚΥΚΛΟΣ ΣΠΟΥΔΩΝ) |
| 3.2 | Επίσημη διάρκεια του προγράμματος: 4 ΑΚΑΔΗΜΑΪΚΑ ΕΤΗ / 8 ΕΞΑΜΗΝΑ ΣΠΟΥΔΩΝ |
| 3.3 | Απαιτήσεις εισαγωγής: ΑΠΟΛΥΤΗΡΙΟ ΛΥΚΕΙΟΥ - ΠΑΝΕΛΛΑΔΙΚΕΣ ΕΞΕΤΑΣΕΙΣ / ΕΙΣΑΓΩΓΗ ΜΕ ΕΙΔΙΚΕΣ ΝΟΜΙΚΕΣ ΔΙΑΤΑΞΕΙΣ |
| 4. ΠΛΗΡΟΦΟΡΙΕΣ ΣΧΕΤΙΚΑ ΜΕ ΤΟ ΠΕΡΙΕΧΟΜΕΝΟ ΚΑΙ ΤΑ ΑΠΟΤΕΛΕΣΜΑΤΑ ΠΟΥ ΕΠΙΤΕΥΧΘΗΚΑΝ | |
| 4.1 | Τρόπος Σπουδών: ΠΛΗΡΗΣ ΦΟΙΤΗΣΗ |
| 4.2 | Απαιτήσεις του προγράμματος: ΓΙΑ ΤΗΝ ΑΠΟΚΤΗΣΗ ΤΟΥ ΠΤΥΧΙΟΥ ΤΟΥ ΤΜΗΜΑΤΟΣ ΟΙ ΣΠΟΥΔΑΣΤΕΣ ΥΠΟΧΡΕΟΥΝΤΑΙΝΑ ΠΑΡΑΚΟΛΟΥΘΗΣΟΥΝ ΕΠΙΤΥΧΩΣ 52 ΜΑΘΗΜΑΤΑ 40 ΥΠΟΧΡΕΩΤΙΚΑ ΜΑΘΗΜΑΤΑ 8 ΜΑΘΗΜΑΤΑ ΕΠΙΛΟΓΗΣ 4 ΞΕΝΗΣ ΓΛΩΣΣΑΣ |

ΑΝΔΡΕΟΥ ΓΕΩΡΓΙΟΣ 121-ΜΔΛ4111

4.3 Λεπτομέρειες του προγράμματος (π.χ. ενότητες μαθημάτων ή μαθήματα και οι ατομικοί βαθμοί / διδακτικές μονάδες / πιστωτικές μονάδες που ελήφθησαν)

Τα μαθήματα στα οποία ο/η ανωτέρω έχει εξεταστεί και έχει πάρει προαγωγικό βαθμό, καθώς και τα μαθήματα για τα οποία έχει τύχει απαλλαγής ή αναγνώρισης ή αναγνώρισης Erasmus είναι τα εξής:

| Κωδικός | Τίτλος Μαθήματος | Τύπος Μαθήματος | Α.Μ. | Πιστωτ. Μον. (ECTS) | Βαθμός | Στο υψηλότερο % | Σε σύνολο φοιτητών |
|-----------|---|-----------------|------|---------------------|--------|-----------------|--------------------|
| MOM0101 | ΕΙΣΑΓΩΓΗ ΣΤΗ ΔΙΟΙΚΗΣΗ ΕΠΙΧΕΙΡΗΣΕΩΝ | Υ | 3.0 | 5.0 | 5 | > 50% | 57 |
| MOM0107 | ΕΙΣΑΓΩΓΗ ΣΤΗ ΘΕΩΡΙΑ ΜΑΖΙΚΗΣ ΕΠΙΚΟΙΝΩΝΙΑΣ | Υ | 3.0 | 5.0 | 5 | 50% | 81 |
| MOM0106 | ΕΙΣΑΓΩΓΗ ΣΤΟ ΜΑΡΚΕΤΙΝΓΚ | Υ | 3.0 | 5.0 | 5 | 50% | 72 |
| ΟΔ0103 | ΜΑΘΗΜΑΤΙΚΑ ΓΙΑ ΔΙΟΙΚΗΣΗ ΕΠΙΧΕΙΡΗΣΕΩΝ | Υ | 3.0 | 5.0 | 5 | 50% | 445 |
| MOM0104 | ΜΙΚΡΟΟΙΚΟΝΟΜΙΚΗ | Υ | 3.0 | 5.0 | 6,5 | > 50% | 74 |
| MOM0103 | ΠΛΗΡΟΦΟΡΙΚΗ Ι | Υ | 3.0 | 5.0 | 9 | 35% | 68 |
| ΕΓ0107 | ΑΓΓΛΙΚΑ Ι | ΕΓ | 3.0 | 3.0 | 8 | 35% | 70 |
| MOM0201 | ΕΙΣΑΓΩΓΗ ΣΤΗ ΔΙΟΙΚΗΣΗ ΛΕΙΤΟΥΡΓΙΩΝ | Υ | 3.0 | 5.0 | 5 | > 50% | 63 |
| MOM0202 | ΕΦΑΡΜΟΣΜΕΝΗ ΣΤΑΤΙΣΤΙΚΗ Ι | Υ | 3.0 | 5.0 | 6 | 50% | 95 |
| MOM0206 | ΜΑΚΡΟΟΙΚΟΝΟΜΙΚΗ | Υ | 3.0 | 5.0 | 7 | 35% | 104 |
| MOM0203 | ΠΛΗΡΟΦΟΡΙΚΗ ΙΙ | Υ | 3.0 | 5.0 | 5 | > 50% | 117 |
| MOM0304 | ΣΥΜΠΕΡΙΦΟΡΑ ΚΑΤΑΝΑΛΩΤΗ | Υ | 3.0 | 5.0 | 6 | 35% | 92 |
| MOM0205-1 | ΧΡΗΜΑΤΟΟΙΚΟΝΟΜΙΚΗ ΛΟΓΙΣΤΙΚΗ Ι | Υ | 3.0 | 5.0 | 5 | > 50% | 119 |
| ΕΓ0207 | ΑΓΓΛΙΚΑ ΙΙ | ΕΓ | 3.0 | 3.0 | 8 | 20% | 63 |
| MOM0301 | ΔΙΟΙΚΗΣΗ ΔΙΑΝΟΜΗΣ ΚΑΙ LOGISTICS | Υ | 3.0 | 5.0 | 8 | 20% | 80 |
| MOM0302 | ΕΦΑΡΜΟΣΜΕΝΗ ΣΤΑΤΙΣΤΙΚΗ ΙΙ | Υ | 3.0 | 5.0 | 8 | 35% | 85 |
| MOM0204 | ΟΡΓΑΝΩΣΙΑΚΗ ΣΥΜΠΕΡΙΦΟΡΑ | Υ | 3.0 | 5.0 | 7 | 35% | 65 |
| MOM0303 | ΠΛΗΡΟΦΟΡΙΑΚΑ ΣΥΣΤΗΜΑΤΑ ΔΙΟΙΚΗΣΗΣ | Υ | 3.0 | 5.0 | 8 | 20% | 100 |
| MOM0406 | ΧΡΗΜΑΤΟΟΙΚΟΝΟΜΙΚΗ ΔΙΟΙΚΗΣΗ Ι | Υ | 3.0 | 5.0 | 5 | > 50% | 103 |
| ΟΔ0305 | ΧΡΗΜΑΤΟΟΙΚΟΝΟΜΙΚΗ ΛΟΓΙΣΤΙΚΗ | Υ | 3.0 | 5.0 | 5 | > 50% | 300 |
| ΕΓ0307 | ΑΓΓΛΙΚΑ ΙΙΙ | ΕΓ | 3.0 | 3.0 | 8 | 50% | 56 |
| MOM0405 | ΔΙΑΧΕΙΡΙΣΗ ΕΠΙΧΕΙΡΗΣΙΑΚΩΝ ΠΟΡΩΝ | Υ | 3.0 | 5.0 | 5 | > 50% | 81 |
| MOM0401 | ΔΙΟΙΚΗΣΗ ΑΝΘΡΩΠΙΝΩΝ ΠΟΡΩΝ | Υ | 3.0 | 5.0 | 8 | 35% | 63 |
| MOM0306 | ΕΠΙΧΕΙΡΗΣΙΑΚΗ ΕΡΕΥΝΑ | Υ | 3.0 | 5.0 | 5 | 50% | 94 |
| MOM0404 | ΕΡΕΥΝΑ ΜΑΡΚΕΤΙΝΓΚ | Υ | 3.0 | 5.0 | 7 | > 50% | 69 |
| MOM0501 | ΜΕΘΟΔΟΙ ΔΙΟΙΚΗΣΗΣ ΛΕΙΤΟΥΡΓΙΩΝ | Υ | 3.0 | 5.0 | 5 | > 50% | 54 |
| MOM0408 | ΜΕΘΟΔΟΛΟΓΙΑ ΕΡΕΥΝΑΣ | Υ | 3.0 | 5.0 | 5 | > 50% | 71 |
| ΕΓ0407 | ΑΓΓΛΙΚΑ ΙV | ΕΓ | 3.0 | 3.0 | 6 | > 50% | 65 |
| MOM0601 | ΔΙΟΙΚΗΣΗ ΔΙΕΡΓΑΣΙΩΝ | Υ | 3.0 | 5.0 | 6 | > 50% | 59 |
| MOM0803 | ΜΑΡΚΕΤΙΝΓΚ ΥΠΗΡΕΣΙΩΝ | Υ | 3.0 | 5.0 | 6 | 50% | 47 |
| MOM0402 | ΣΤΡΑΤΗΓΙΚΗ ΔΙΟΙΚΗΣΗ | Υ | 3.0 | 5.0 | 8 | 35% | 65 |
| MOM0504-1 | ΤΕΧΝΟΛΟΓΙΕΣ ΠΛΗΡΟΦΟΡΙΚΗΣ ΚΑΙ ΣΥΣΤΗΜΑΤΩΝ ΥΠΟΣΤΗΡΙΞΗΣ ΑΠΟΦΑΣΕΩΝ | Υ | 3.0 | 5.0 | 8 | 20% | 91 |
| MOM0511 | ΕΙΣΑΓΩΓΗ ΣΤΗΝ ΠΑΙΔΑΓΩΓΙΚΗ | Ε | 3.0 | 4.0 | 5 | > 50% | 57 |
| MOM0508 | ΠΟΛΙΤΙΚΗ ΟΙΚΟΝΟΜΙΑ ΤΗΣ ΕΥΡΩΠΑΪΚΗΣ ΕΝΩΣΗΣ | Ε | 3.0 | 4.0 | 6 | > 50% | 42 |
| MOM0602 | ΔΙΑΦΗΜΙΣΗ | Υ | 3.0 | 5.0 | 5 | > 50% | 69 |
| MOM0701 | ΔΙΟΙΚΗΣΗ ΒΦΟΔΙΑΣΤΙΚΗΣ ΑΛΥΣΙΔΑΣ | Υ | 3.0 | 5.0 | 5 | > 50% | 20 |
| MOM0502 | ΔΙΟΙΚΗΣΗ ΟΛΙΚΗΣ ΠΟΙΟΤΗΤΑΣ | Υ | 3.0 | 5.0 | 8 | 35% | 69 |
| MOM0503 | ΣΤΡΑΤΗΓΙΚΟ ΜΑΡΚΕΤΙΝΓΚ | Υ | 3.0 | 5.0 | 7 | 50% | 100 |
| ΟΔ0814 | ΘΕΩΡΙΑ ΚΑΙ ΤΕΧΝΙΚΕΣ ΔΙΑΠΡΑΓΜΑΤΕΥΣΗΣ ΒΤΑΙΡΙΚΩΝ ΣΥΜΒΑΣΕΩΝ | Ε | 3.0 | 4.0 | 5 | > 50% | 148 |
| MOM0611 | ΠΑΙΔΑΓΩΓΙΚΗ ΕΙΔΙΚΗ ΔΙΔΑΚΤΙΚΗ | Ε | 3.0 | 4.0 | 8 | > 50% | 53 |
| MOM0806 | ΔΙΑΧΕΙΡΙΣΗ ΣΧΕΣΕΩΝ ΜΑΡΚΕΤΙΝΓΚ | Υ | 3.0 | 5.0 | 8 | > 50% | 57 |
| MOM0802 | ΔΙΟΙΚΗΣΗ ΕΡΓΩΝ | Υ | 3.0 | 5.0 | 6 | > 50% | 37 |
| MOM0711 | ΜΑΡΚΕΤΙΝΓΚ ΕΠΩΝΥΜΩΝ ΠΡΟΪΟΝΤΩΝ | Υ | 3.0 | 5.0 | 7 | 35% | 52 |
| MOM0706 | ΠΑΓΚΟΣΜΙΑ ΠΟΛΙΤΙΚΗ ΟΙΚΟΝΟΜΙΑ ΚΑΙ ΕΠΙΧΕΙΡΗΣΕΙΣ | Ε | 3.0 | 5.0 | 6 | > 50% | 48 |
| MOM0714 | ΠΟΛΙΤΙΚΗ ΟΙΚΟΝΟΜΙΑ ΤΗΣ ΚΟΙΝΩΝΙΑΣ ΤΗΣ ΠΛΗΡΟΦΟΡΙΑΣ | Ε | 3.0 | 5.0 | 6 | > 50% | 51 |
| ΟΔ0512 | ΤΟΥΡΙΣΤΙΚΟ ΜΑΝΑΤΖΜΕΝΤ ΚΑΙ ΜΑΡΚΕΤΙΝΓΚ | Ε | 3.0 | 5.0 | 8 | 35% | 263 |
| MOM0603 | e-ΜΑΡΚΕΤΙΝΓΚ | Υ | 3.0 | 5.0 | 6 | 50% | 60 |
| ΟΔ0807-1 | ΔΙΕΘΝΕΙΣ ΕΠΙΧΕΙΡΗΜΑΤΙΚΕΣ ΔΡΑΣΤΗΡΙΟΤΗΤΕΣ | Υ | 3.0 | 5.0 | 5 | > 50% | 241 |
| ΟΔ0808 | ΕΙΔΙΚΑ ΘΕΜΑΤΑ ΔΙΟΙΚΗΣΗΣ ΛΕΙΤΟΥΡΓΙΩΝ | Υ | 3.0 | 5.0 | 6 | > 50% | 139 |

| Κωδικός | Τίτλος Μαθήματος | Τύπος Μαθήματος | Δ.Μ. | Πιστωτ. Μον. (ECTS) | Βαθμός | Στο υψηλότερο % | Σε σύνολο φοιτητών |
|---------|-------------------------------------|-----------------|------|---------------------|--------|-----------------|--------------------|
| ΟΔ0804 | ΚΟΣΤΟΛΟΓΗΣΗ ΚΑΙ ΛΟΓΙΣΤΙΚΗ ΚΟΣΤΟΥΣ | Υ | 3.0 | 5.0 | 5 | > 50% | 96 |
| MOM0812 | ΔΙΕΘΝΕΣ ΜΑΡΚΕΤΙΝΓΚ | Ε | 3.0 | 5.0 | 5 | > 50% | 30 |
| MOM0609 | ΠΟΛΙΤΙΚΟ ΜΑΡΚΕΤΙΝΓΚ ΚΑΙ ΕΠΙΚΟΙΝΩΝΙΑ | Ε | 3.0 | 5.0 | 7 | 50% | 51 |

| | |
|--|------------|
| ΒΑΘΜΟΣ ΠΤΥΧΙΟΥ ΦΟΙΤΗΤΗ: | 6,30 |
| ΜΕΣΟΣ ΟΡΟΣ ΤΜΗΜΑΤΟΣ: | 6,80 |
| Ο ΒΑΘΜΟΣ ΠΤΥΧΙΟΥ ΤΟΥ ΦΟΙΤΗΤΗ ΤΟΠΟΘΕΤΕΙΤΑΙ ΣΤΟ ΥΨΗΛΟΤΕΡΟ: | 71,43% |
| ΗΜΕΡΟΜΗΝΙΑ ΕΚΠΛΗΡΩΣΗΣ ΑΠΑΙΤΗΣΕΩΝ ΠΡΟΓΡΑΜΜΑΤΟΣ: | 31.03.2015 |
| ΗΜΕΡΟΜΗΝΙΑ ΟΡΚΩΜΟΣΙΑΣ: | 29.05.2015 |

Τα μαθήματα που εμφανίζονται με σταυρό (+) διδάχθηκαν στην Αγγλική γλώσσα. Τα μαθήματα που εμφανίζονται με (++) διδάχθηκαν στην Γαλλική γλώσσα. Τα μαθήματα τα οποία εμφανίζονται με αστερίσκο (*) δεν λαμβάνονται υπόψη στις προϋποθέσεις χορήγησης πτυχίου. Η στήλη Δ.Μ. απεικονίζει τις διδακτικές μονάδες που αντιστοιχούν σε κάθε μάθημα και η στήλη ECTS τις ευρωπαϊκές μονάδες φόρτου εργασίας (διδασκαλίας, σεμιναρίων, φροντιστηρίων, εργασιών, εξετάσεων, κ.λπ.).

Σύνολα: Υ = 39 Ε = 9 ΞΓ = 4
Σύνολο Μαθημάτων: 52

Σύνολα ECTS: Υ = 195.0 Ε = 41.0 ΞΓ = 12.0
Σύνολο ECTS: 248.0

Επεξηγήσεις:

Κατηγορίες Μαθημάτων:

- Υ: Υποχρεωτικό
- Ε: Επιλογής
- ΞΓ: Ξένη Γλώσσα
- ΥΕ: Υποχρεωτικό Κατ' Επιλογή
- ΥΚ: Υποχρεωτικό Κορμού
- ΕΚ: Υποχρεωτικό Επιλογής Κορμού
- ΥΤ: Υποχρεωτικό Κατεύθυνσης
- ΕΤ: Υποχρεωτικό Επιλογής Κατεύθυνσης
- ΕΕ: Ελεύθερης Επιλογής

Διαβάθμιση: <=1,5% απεικονίζεται ως 1%

- 1,6% - 3,5% απεικονίζεται ως 3%
- 3,6% - 5,5% απεικονίζεται ως 5%
- 5,6% - 10,5% απεικονίζεται ως 10%
- 10,6% - 20,99% απεικονίζεται ως 20%
- 21% - 35,99% απεικονίζεται ως 35%
- 36% - 50,99% απεικονίζεται ως 50%
- 51% - 100% απεικονίζεται ως >50%

- 4.4 Σύστημα βαθμολογίας και αν υπάρχει, κλίμακα κατανομής των βαθμών:
ΑΡΙΣΤΑ: 8,50 ΕΩΣ 10,0
ΛΙΑΝ ΚΑΛΩΣ: 6,50 ΕΩΣ 8,49
ΚΑΛΩΣ: 5,00 ΕΩΣ 6,49
ΓΙΑ ΤΗΝ ΑΠΟΚΤΗΣΗ ΠΤΥΧΙΟΥ ΑΠΑΙΤΕΙΤΑΙ ΣΕ ΟΛΑ ΤΑ ΜΑΘΗΜΑΤΑ ΠΡΟΒΑΣΙΜΟΣ ΒΑΘΜΟΣ (>=5)
- 4.5 Ταξινόμηση τίτλου σπουδών (στην πρωτότυπη γλώσσα):
ΚΑΛΩΣ - 6,30
- 5 ΠΛΗΡΟΦΟΡΙΕΣ ΣΧΕΤΙΚΑ ΜΕ ΤΗ ΛΕΙΤΟΥΡΓΙΑ ΤΟΥ ΤΙΤΛΟΥ (ΠΕΡΑΙΤΕΡΩ ΔΥΝΑΤΟΤΗΤΕΣ ΠΟΥ ΠΡΟΣΦΕΡΕΙ Ο ΤΙΤΛΟΣ)
ΠΡΟΣΒΑΣΗ ΣΕ ΜΕΤΑΠΤΥΧΙΑΚΕΣ ΣΠΟΥΔΕΣ
- 5.1 Πρόσβαση σε περαιτέρω σπουδές:
- 5.2 Επαγγελματικό καθεστώς (εάν υπάρχει):
ΔΕΝ ΑΠΑΙΤΕΙΤΑΙ ΕΠΑΓΓΕΛΜΑΤΙΚΗ ΚΑΤΟΧΥΡΩΣΗ ΓΙΑ ΤΗΝ ΑΠΑΣΧΟΛΗΣΗ ΤΩΝ ΑΠΟΦΟΙΤΩΝ ΤΟΥ ΠΑΝΕΠΙΣΤΗΜΙΟΥ
- 6 ΣΥΜΠΛΗΡΩΜΑΤΙΚΕΣ ΠΛΗΡΟΦΟΡΙΕΣ
- 6.1 Συμπληρωματικές πληροφορίες:
ΔΕΝ ΑΠΑΙΤΕΙΤΑΙ ΠΕΡΙΟΔΟΣ ΣΠΟΥΔΩΝ ΣΕ ΑΛΛΟ ΕΚΠΑΙΔΕΥΤΙΚΟ ΙΔΡΥΜΑ
- 6.2 Άλλες πηγές πληροφοριών:
ΠΑΝΕΠΙΣΤΗΜΙΟ ΜΑΚΕΔΟΝΙΑΣ (www.uom.gr)
ΥΠΟΥΡΓΕΙΟ ΠΟΛΙΤΙΣΜΟΥ, ΠΑΙΔΕΙΑΣ ΚΑΙ ΘΡΗΣΚΕΥΜΑΤΩΝ (www.minedu.gov.gr)
- 7 ΠΙΣΤΟΠΟΙΗΣΗ ΤΟΥ ΠΑΡΑΡΤΗΜΑΤΟΣ

- 7.1 Ημερομηνία: 29/5/2015
7.2 Όνομα και Υπογραφή:

ΖΙΑ ΘΩΜΑΪΣ

- 7.3 Ιδιότητα:

ΜΕ ΕΝΤΟΛΗ ΠΡΥΤΑΝΗ
Η ΕΚΤΕΛΟΥΣΑ ΚΑΘΗΚΟΝΤΑ ΠΡΟΪΣΤΑΜΕΝΗΣ
ΤΗΣ ΓΡΑΜΜΑΤΕΙΑΣ ΤΟΥ ΤΜΗΜΑΤΟΣ

- 7.4 Σφραγίδα:

-
- 8 ΠΛΗΡΟΦΟΡΙΕΣ ΣΧΕΤΙΚΑ ΜΕ ΤΟ ΕΘΝΙΚΟ ΣΥΣΤΗΜΑ ΤΡΙΤΟΒΑΘΜΙΑΣ ΕΚΠΑΙΔΕΥΣΗΣ
<http://www.eurydice.org>
-



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ
ΑΡΙΣΤΟΤΕΛΕΙΟ ΠΑΝΕΠΙΣΤΗΜΙΟ ΘΕΣΣΑΛΟΝΙΚΗΣ
ΣΧΟΛΗ ΟΙΚΟΝΟΜΙΚΩΝ ΚΑΙ ΠΟΛΙΤΙΚΩΝ ΕΠΙΣΤΗΜΩΝ
ΠΡΟΓΡΑΜΜΑ ΜΕΤΑΠΤΥΧΙΑΚΩΝ ΣΠΟΥΔΩΝ ΣΤΗΝ ΕΦΟΔΙΑΣΤΙΚΗ ΚΑΙ ΔΙΟΙΚΗΣΗ ΑΛΥΣΙΔΑΣ
ΕΦΟΔΙΑΣΜΟΥ

Αριθμ. Πιστοπ. : 1

ΑΝΤΙΓΡΑΦΟ ΜΕΤΑΠΤΥΧΙΑΚΟΥ ΔΙΠΛΩΜΑΤΟΣ ΕΙΔΙΚΕΥΣΗΣ

ΠΙΣΤΟΠΟΙΕΙΤΑΙ ΟΤΙ :

Ο ΑΝΔΡΕΟΥ ΓΕΩΡΓΙΟΣ του ΜΙΧΑΛΗ

Τόπος γέννησης : ΣΤΡΟΒΟΛΟΣ -ΚΥΠΡΟΥ

αφού επέτυχε σε όλες τις εκ του νόμου προβλεπόμενες εξετάσεις
κρίθηκε άξιος του Μεταπτυχιακού Διπλώματος Ειδίκευσης

ΜΕΤΑΠΤΥΧΙΑΚΟ ΣΤΗΝ ΕΦΟΔΙΑΣΤΙΚΗ ΚΑΙ ΔΙΟΙΚΗΣΗ ΑΛΥΣΙΔΑΣ ΕΦΟΔΙΑΣΜΟΥ

στις 07/02/2017 (7 Φεβρουαρίου 2017)

με βαθμό 8,00 (ΟΚΤΩ) "ΛΙΑΝ ΚΑΛΩΣ"

Το πιστοποιητικό αυτό χορηγείται για χρήση στην Ελλάδα ή στο εξωτερικό και υπογράφεται από την Προϊσταμένη της Γραμματείας του Τμήματος, σύμφωνα με την υπ' αριθμ. 17992/29.01.2015 Πρυτανική Απόφαση (ΦΕΚ 334/10.03.2015, τ.Β').

Θεσσαλονίκη, 13/2/2017

Με εντολή του Πρύτανη

Η Προϊσταμένη
της Γραμματείας του Τμήματος

ΕΛΕΝΗ ΚΑΡΑΓΚΟΥΝΑΚΗ

Βαθμολογική Κλίμακα Επιτυχίας

- | | |
|----------------|------------|
| α) 6,00 - 6,49 | Καλώς |
| β) 6,50 - 8,49 | Λιαν Καλώς |
| γ) 8,50 - 10 | Άριστα |

Το παρόν αποτελεί αντίγραφο του πρωτότυπου πτυχίου στη νεοελληνική



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ
ΑΡΙΣΤΟΤΕΛΕΙΟ ΠΑΝΕΠΙΣΤΗΜΙΟ ΘΕΣΣΑΛΟΝΙΚΗΣ
ΣΧΟΛΗ ΟΙΚΟΝΟΜΙΚΩΝ ΚΑΙ ΠΟΛΙΤΙΚΩΝ ΕΠΙΣΤΗΜΩΝ
ΠΡΟΓΡΑΜΜΑ ΜΕΤΑΠΤΥΧΙΑΚΩΝ ΣΠΟΥΔΩΝ ΣΤΗΝ ΕΦΟΔΙΑΣΤΙΚΗ ΚΑΙ ΔΙΟΙΚΗΣΗ ΑΛΥΣΙΔΑΣ ΕΦΟΔΙΑΣΜΟΥ

ΑΝΑΛΥΤΙΚΗ ΒΑΘΜΟΛΟΓΙΑ

Πιστοποιείται η ακρίβεια των εξής στοιχείων:

Στοιχεία Ταυτότητας

Επώνυμο : **ΑΝΔΡΕΟΥ**
Πατρώνυμο : **ΜΙΧΑΛΗΣ**
Τόπος Γέννησης : **ΚΥΠΡΟΣ**

Όνομα : **ΓΕΩΡΓΙΟΣ**
Μητρώνυμο : **ΜΑΡΘΑ**
Ημερ. Γέννησης : **30/01/1991**

Στοιχεία Εγγραφής

Ημερομηνία : **06/10/2015**
Εξάμηνο : **1**
Ακαδ. Έτος : **2015-2016**
Τρόπος Εγγραφής : **Απόφαση ΓΣΕΣ**
Σχολής/Τμήματος
Κατεύθυνση/Ειδίκευση : **ΚΟΡΜΟΣ**

Αρ. Μητρώου : **2**
Αρ. Πανεπ. Μητρώου : **3140220150000023**

Η εγγραφή ισχύει αναδρομικά από 01/09/2015

Η ελάχιστη διάρκεια φοίτησης είναι 4 εξάμηνα.

Το ακαδημαϊκό έτος αρχίζει την 1η Σεπτεμβρίου κάθε έτους και λήγει την 31η Αυγούστου του επομένου.

Βρίσκεται χρονολογικά στο 3ο εξάμηνο για το χειμερινό εξάμηνο του ακαδημαϊκού έτους 2016-2017.

Εξάμηνο: 1

| Κωδικός | Μάθημα | Τύπ | Ακ. Έτ. | Εξ.ετ | Ects | ΑΜ | Συντ | Βαθμ |
|---------------|--|-----|-------------|-------|------|----|------|------|
| 10602-LSC-101 | ΔΙΑΧΕΙΡΙΣΗ ΑΠΟΘΕΜΑΤΩΝ | Υ | 2015 - 2016 | ΦΕΒΡ | 6 | 0 | 6 | 7 |
| 10602-LSC-102 | ΔΙΟΙΚΗΣΗ ΕΠΙΧΕΙΡΗΣΙΑΚΩΝ ΛΕΙΤΟΥΡΓΙΩΝ ΣΤΟΝ ΤΟΜΕΑ ΤΩΝ ΥΠΗΡΕΣΙΩΝ | Υ | 2015 - 2016 | ΦΕΒΡ | 6 | 0 | 6 | 8 |
| 10602-LSC-103 | ΔΙΟΙΚΗΣΗ ΜΑΡΚΕΤΙΝΓΚ ΣΤΟΝ ΤΟΜΕΑ ΤΩΝ ΥΠΗΡΕΣΙΩΝ | Υ | 2015 - 2016 | ΦΕΒΡ | 6 | 0 | 6 | 8 |
| 10602-LSC-104 | ΕΠΙΧΕΙΡΗΣΙΑΚΗ ΕΡΕΥΝΑ | Υ | 2015 - 2016 | ΦΕΒΡ | 6 | 0 | 6 | 6.5 |
| 10602-LSC-105 | ΕΦΟΔΙΑΣΤΙΚΗ ΚΑΙ ΔΙΟΙΚΗΣΗ ΑΛΥΣΙΔΑΣ ΕΦΟΔΙΑΣΜΟΥ | Υ | 2015 - 2016 | ΦΕΒΡ | 6 | 0 | 6 | 8 |

Εξάμηνο: 2

| Κωδικός | Μάθημα | Τύπ | Ακ. Έτ. | Εξ.ετ | Ects | ΑΜ | Συντ | Βαθμ |
|---------------|--|-----|-------------|-------|------|----|------|------|
| 10602-LSC-106 | ΔΙΟΙΚΗΣΗ ΑΛΥΣΙΔΑΣ ΑΞΙΑΣ | Υ | 2015 - 2016 | ΙΟΥΝ | 6 | 0 | 6 | 7.5 |
| 10602-LSC-107 | ΕΙΔΙΚΑ ΘΕΜΑΤΑ ΕΦΟΔΙΑΣΤΙΚΗΣ ΚΑΙ ΔΙΟΙΚΗΣΗΣ ΛΕΙΤΟΥΡΓΙΩΝ-ΠΡΟΣΟΜΟΙΩΣΗ ΣΥΣΤΗΜΑΤΩΝ ΕΦΟΔΙΑΣΜΟΥ ΚΑΙ ΠΑΡΑΓΩΓΗΣ | Υ | 2015 - 2016 | ΙΟΥΝ | 6 | 0 | 6 | 6.5 |
| 10602-LSC | ΜΕΛΕΤΕΣ ΠΕΡΙΠΤΩΣΕΩΝ ΣΤΗΝ | Υ | 2015 - 2016 | ΙΟΥΝ | 6 | 0 | 6 | 9 |

| Κωδικός | Μάθημα | Τύπ | Ακ. Ετ. | Εξετ | Ects | ΑΜ | Συντ | Βαθμ |
|-------------------|---|-----|-------------|------|------|----|------|------|
| -108 | ΕΦΟΔΙΑΣΤΙΚΗ ΚΑΙ ΤΗ ΔΙΟΙΚΗΣΗ ΑΛΥΣΙΔΑΣ ΕΦΟΔΙΑΣΜΟΥ | | | | | | | |
| 10602-LSC -109 | ΠΛΗΡΟΦΟΡΙΑΚΑ ΣΥΣΤΗΜΑΤΑ ΓΙΑ ΤΗΝ ΕΦΟΔΙΑΣΤΙΚΗ ΚΑΙ ΝΕΑ ΥΠΟΔΕΙΓΜΑΤΑ ΣΤΙΣ ΨΗΦΙΑΚΕΣ ΕΠΙΧΕΙΡΗΣΕΙΣ | Υ | 2015 - 2016 | ΙΟΥΝ | 6 | 0 | 6 | 8 |
| 10602-LSC -110 | ΠΟΣΟΤΙΚΕΣ ΜΕΘΟΔΟΙ ΣΤΗΝ ΕΦΟΔΙΑΣΤΙΚΗ ΚΑΙ ΤΗ ΔΙΟΙΚΗΣΗ ΑΛΥΣΙΔΑΣ ΕΦΟΔΙΑΣΜΟΥ | Υ | 2015 - 2016 | ΙΟΥΝ | 6 | 0 | 6 | 6.5 |

* : Ο βαθμός του μαθήματος δεν υπολογίζεται στον μέσο όρο.

Σύνολο περασμένων μαθημάτων: 10

Σύνολο ΑΜ: 0

Σύνολο ECTS: 60

Συνολικός μέσος όρος: 7.5

ΘΕΣΣΑΛΟΝΙΚΗ, 03/10/2016

CONSTANTINOS HINNIS
Achaion 25, Nicosia, Cyprus
+357-99780707
Hinnis32@gmail.com

EDUCATION

- 2014-2015** **Southampton Solent University, UK**
MSc Maritime: Shipping and Logistics
Modules Studied Include: Management of Shipping Operations, Transport and Logistics, Maritime Business Law and Business and I.T Strategy
- 2013-2014** **European University Cyprus, Nicosia, Cyprus**
BSc (Hons) Business Administration in General Business
Modules Studied Include: Business Policy & Strategic Management, Financial Analysis, Business Law, Marketing Research, Human Resource Management, Management Consulting and Public Relations
- 2012-2013** **University of Applied Science Munich, Germany**
Program: Erasmus Exchange Student
Modules Studied Included: Business, Communication, International Marketing and Research management
- 2012-2010** **European University Cyprus, Nicosia, Cyprus**
Modules Studied Included: Organizational Behavior, Public Speaking, Financial Accounting, International Business, Business Research, Macroeconomics and Microeconomics
- 2005-2008** **Lycieum Kikkou A'**
Apolytirion (17/20)
Modules Studied Included: Mathematics, English, Business Management and Administration and Political Economy

PROFESSIONAL EXPERIENCE

05/2011-09/2011, 05/2012-09/2012

Company: L.CHRYSOSTOMOU LLC ADVOCATES & LEGAL CONSULTANS

Position: Corporate Administrative Assistant

Main responsibilities: During this Job I participated in various tasks such as filing, support different tasks and accomplish outside jobs.

ADDITIONAL INFORMATION

Professional Qualifications:

- 2009 June** University of Cambridge International Examination
International General Certificate of Secondary Education
Subject: English as a Second Language (C)

ΠΑΡΑΡΤΗΜΑ "2"
Σελίδα 12 από 18

IT Skills: Databases and Filling Systems, Presentations and Graphics, Word Processing, Microsoft Office, Excel.

Languages: Greek (Native), English (Fluent)

Achievements and Interests:

- Greatly attracted to sports and especially karate since the age of 10. Practiced and attended tournaments throughout the years successfully gaining awards and multiple medals. Significantly interested in maintaining bodily health and being active to effectively utilize spare time
- Active member of the Cyprus Search & Rescue Team



CONSTANTINOS HINNIS

has been awarded the degree of

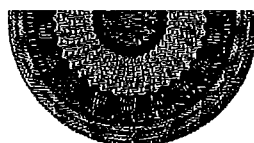
MASTER OF SCIENCE

having followed an approved programme in

INTERNATIONAL MARITIME STUDIES - SHIPPING AND LOGISTICS

October 2015

Admiral The Right Honourable Lord West of Spithead
GCB DSC PC DUniv



Vice-Chancellor
Professor Graham Baldwin

ΤΤΑΔΡΤΑΜΑ "2"
Σελίδα 14 από 18



Southampton
SOLENT
University

Student Name: CONSTANTINOS HINNIS
Date of Birth: 15th October 1990
Awarding Institution: Southampton Solent University
Qualification Level: 7
Course of study: MSc International Maritime Studies -
Shipping and Logistics

Enrolment Number: 12027626
HESA Number: 1410370276265
Delivering Institution: Southampton Solent University
Instruction Language: English
Assessment Language: English

| Unit Code | CATS Value | Unit Name | Overall % | CATS achieved | Exam Board Date |
|---------------------------|------------|-----------------------------------|-----------|---------------|-----------------|
| Level of Course: 7 | | | | | |
| IMS116 | 30 | Management of Shipping Operations | 60 | 30 | 13-JUL-15 |
| IMS117 | 30 | Maritime Business and IT Strategy | 64 | 30 | 13-JUL-15 |
| IMS122 | 30 | Maritime Transport and Logistics | 70 | 30 | 13-JUL-15 |
| IMS124 | 15 | Project Proposal | 58 | 15 | 13-JUL-15 |
| IMS125 | 45 | Project | 62 | 45 | 14-OCT-15 |
| IMS126 | 30 | Maritime Business Law | 40 | 30 | 14-OCT-15 |

Total CATS Points: 180

*For European Credit Transfer System equivalence - divide Credit Accumulation Transfer Scheme(CATS) value by two.

| | |
|------------------------------|--------------------------|
| Classification/Grade: | Award Masters |
| Award: | Master of Science |
| Date Awarded: | October 2015 |

Dr Ann Read
Dean of Academic Services
Date of Issue: October 22nd 2015



22 OCT 2015

East Park Terrace
Southampton, SO14 0RH
Tel: (023) 8301 9888 Fax: (023) 8033 7438

East Park Terrace
Southampton
SO14 0YN
UK

Telephone +44 (0)23 8201 3000
Fax +44 (0)23 8022 2259
www.solent.ac.uk

ΠΑΡΑΡΤΗΜΑ "2"
27/06/2018



**European
University Cyprus**
LAUREATE INTERNATIONAL UNIVERSITIES

The Senate of the European University Cyprus, upon the recommendation of
the School of Business Administration, hereby confers upon

Hinnis Constantinos
the Degree of

Bachelor of Business Administration in General Business

Cum Laude

with all the rights and privileges pertaining thereto. In witness whereof we have
hereunto affixed our signatures and the seal of the University this 6th day of June, 2014.

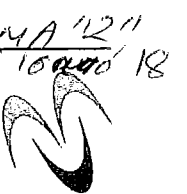
~ / ~

Dean of School of
Business Administration



Rector

President of Council
Students Register Serial No.: F20101731
Qualifications Register Serial No.: 3220



European
University Cyprus
LAUREATE INTERNATIONAL UNIVERSITIES

ACADEMIC TRANSCRIPT

Office of the Registrar

TRAPPTIYA '12'
25X104 10/20/18

| NAME | | DEGREE CONFERRED | | REG. No. | BIRTH DATE | DEGREE | DATE OF ISSUE | PAGE | | | |
|--|------------------------------------|------------------|---------|------------|--------------|-------------|------------------------------------|--------------|---------|-------|--------------|
| HINNIS CONSTANTINOS | | | | F 20101731 | 15/10/1990 | BBUS | 17/06/2014 | 1 | | | |
| COURSE CODE | COURSE TITLE | CREDITS/ECTS | | GRADE | GRADE POINTS | COURSE CODE | COURSE TITLE | CREDITS/ECTS | | GRADE | GRADE POINTS |
| | | ATTENDED | EARNED | | | | | ATTENDED | EARNED | | |
| BUSEL1 | Transferred Business Elective-1 | 3 / 7 | 3 / 7 | TR | | MAT115 | Statistics I | 3 / 5 | 3 / 5 | C+ | 7,50 |
| COMEL1 | Comm. Elective-1 | 3 / 5 | 3 / 5 | TR | | | Semester GPA 2,70 | 15 / 26 | 15 / 26 | | 40,50 |
| ENG205 | Business English | 3 / 5 | 3 / 5 | TR | | | | | | | |
| FREL1 | Free Elective-1 | 3 / 6 | 3 / 6 | TR | | | | | | | |
| FREL2 | Free Elective-2 | 3 / 6 | 3 / 6 | TR | | | | | | | |
| FREL3 | Free Elective-3 | 3 / 6 | 3 / 6 | TR | | | | | | | |
| MAR304 | International Marketing | 3 / 6 | 3 / 6 | TR | | | | | | | |
| MAR405 | Independent Study in Marketing | 3 / 6 | 3 / 6 | TR | | | | | | | |
| MGT405 | Indepen. Study in Management | 3 / 6 | 3 / 6 | TR | | | | | | | |
| MGT406 | Special Topics in Management | 3 / 6 | 3 / 6 | TR | | | | | | | |
| | | 30 / 59 | 30 / 59 | | | | | 15 / 25 | 15 / 25 | | 51,00 |
| Transfer Credits Information Institution: University of Munich Location: Munich-Germany Attendance Period: 02/2013-07/2013 Program: Erasmus Exchange | | | | | | | | | | | |
| Fall 2010 | | | | | | | | | | | |
| BUS101 | Intro. to Business | 3 / 5 | 3 / 5 | B | 9,00 | ACC113 | Introduction to Managerial Account | 3 / 5 | 3 / 5 | A | 12,00 |
| COM101 | Public Speaking | 3 / 5 | 3 / 5 | C | 6,00 | BUS111 | Finite Mathematics for Business | 3 / 5 | 3 / 5 | B+ | 10,50 |
| ECO101 | Princ. of Microeconomics | 3 / 5 | 3 / 5 | A | 12,00 | MAR206 | Profes. Salesmanship | 3 / 6 | 3 / 6 | B+ | 10,50 |
| ENG103 | Instr. in Expository Writing | 3 / 6 | 3 / 6 | C | 6,00 | MGT205 | Organizational Behavior | 3 / 5 | 3 / 5 | B+ | 10,50 |
| | | | | | | PSY218 | Human Relations | 3 / 5 | 3 / 5 | A | 12,00 |
| | | | | | | | Semester GPA 3,70 | 15 / 26 | 15 / 26 | | 55,50 |
| Spring 2012 | | | | | | | | | | | |
| | | | | | | | | | | | |

TRANSCRIPT IS VALID
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EUROPEAN UNIVERSITY CYPRUS SEAL AND SIGNATURE
OF THE REGISTRAR

PLEASE NOTE THAT THE ACADEMIC RECORD PRIOR TO FALL 2007
WAS TRANSFERRED FROM CYPRUS COLLEGE

TRANSCRIPT IS VALID
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OF THE REGISTRAR

PLEASE NOTE THAT THE ACADEMIC RECORD PRIOR TO FALL 2007
WAS TRANSFERRED FROM CYPRUS COLLEGE



European
University Cyprus
LAUREATE INTERNATIONAL UNIVERSITIES

ACADEMIC TRANSCRIPT

Office of the Registrar

ΠΑΡΑΡΤΗΜΑ "2"
28/06/17 and 18

| NAME | | DEGREE CONFERRED | | REG. No. | BIRTH DATE | DEGREE | DATE OF ISSUE | PAGE |
|---------------------|--|------------------|--|------------|------------|--------|---------------|------|
| HINNIS CONSTANTINOS | | | | F 20101731 | 15/10/1990 | BBUS | 17/06/2014 | 2 |

| COURSE CODE | COURSE TITLE | CREDITS/ECTS | | GRADE | GRADE POINTS | COURSE CODE | COURSE TITLE | CREDITS/ECTS | | GRADE | GRADE POINTS |
|-------------|------------------------------|--------------|---------|-------|--------------|-------------|-----------------------------------|--------------|----------|-------|--------------|
| | | ATTENDED | EARNED | | | | | ATTENDED | EARNED | | |
| BUS201 | International Business | 3 / 5 | 3 / 5 | B+ | 10,50 | PSY213 | Social Psychology | 3 / 6 | 3 / 6 | A | 12,00 |
| BUS215 | Business Research | 3 / 6 | 3 / 6 | B+ | 10,50 | PSY215 | An introduction to Group Dynamics | 3 / 5 | 3 / 5 | A | 12,00 |
| HOM160 | Bar and Beverage Management | 3 / 6 | 3 / 6 | A | 12,00 | SOC101 | Intro. to Sociology | 3 / 5 | 3 / 5 | A | 12,00 |
| MAR205 | Selling & Sales Mgt | 3 / 6 | 3 / 6 | B+ | 10,50 | | Semester GPA 4,00 | 21 / 40 | 21 / 40 | | 60,00 |
| PSY206 | Fund. of Human Sexuality | 3 / 5 | 3 / 5 | A | 12,00 | | | | | | |
| | Semester GPA 3,70 | 15 / 28 | 15 / 28 | | 55,50 | | Cumulative GPA 3,50 | 96 / 173 | 96 / 173 | | 315,00 |
| | Fall 2013 | | | | | | ****End of Report**** | | | | |
| BUS401 | Bus. Policy & Strategic Mgt. | 3 / 6 | 3 / 6 | B+ | 10,50 | | | | | | |
| BUS410 | Senior Project | 3 / 14 | 0 / 0 | I | 0,00 | | | | | | |
| FIN101 | Esse. of Financial Analysis | 3 / 6 | 3 / 6 | B+ | 10,50 | | | | | | |
| LAW101 | Business Law I | 3 / 5 | 3 / 5 | B+ | 10,50 | | | | | | |
| MAR302 | Marketing Research | 3 / 6 | 3 / 6 | B | 9,00 | | | | | | |
| MGT240 | Human Resource Management | 3 / 5 | 3 / 5 | A | 12,00 | | | | | | |
| | Semester GPA 3,50 | 15 / 28 | 15 / 28 | | 52,50 | | | | | | |
| | Spring 2014 | | | | | | | | | | |
| HIS145 | History of Europe since 1850 | 3 / 6 | 3 / 6 | P | 0,00 | | | | | | |
| MGT301 | Management Consulting | 3 / 6 | 3 / 6 | A | 12,00 | | | | | | |
| PHL102 | Introduction to Ethics | 3 / 6 | 3 / 6 | P | 0,00 | | | | | | |
| PRS200 | Public Relations | 3 / 6 | 3 / 6 | A | 12,00 | | | | | | |

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OF THE REGISTRAR

OFFICIAL

PLEASE NOTE THAT THE ACADEMIC RECORD PRIOR TO FALL 2007
WAS TRANSFERRED FROM CYPRUS COLLEGE

UNDERGRADUATE GRADING SYSTEM

| GRADE | GRADE MEANING | GRADE POINTS |
|-------|---------------|--------------|
| A | Excellent | 4.00 |
| B+ | Very Good | 3.50 |
| B | Good | 3.00 |
| C+ | Above Average | 2.50 |
| C | Average | 2.00 |
| D+ | Below Average | 1.50 |
| D | Poor | 1.00 |
| F | Failure | 0 |
| I | Incomplete | 0 |
| W | Withdrawal | 0 |
| P | Pass | 0 |
| AU | Audit | 0 |

GRADUATE GRADING SYSTEM

| GRADE | GRADE MEANING | GRADE POINTS |
|-------|---------------|--------------|
| A | Excellent | 4.00 |
| B+ | Very Good | 3.50 |
| B | Good | 3.00 |
| C+ | Above Average | 2.50 |
| C | Average | 2.00 |
| F | Failure | 0 |
| I | Incomplete | 0 |
| W | Withdrawal | 0 |
| P | Pass | 0 |
| AU | Audit | 0 |

GRADE POINT AVERAGE (G.P.A.)

The grade point average (G.P.A.) is computed by multiplying the number of credit hours of each course by the grade points equivalent to the letter grade received and then adding them. The sum total is then divided by the total number of credit hours for which the student has received a grade. Grades reported as "I", "W", "P" or "AU" are not computed in the average.

ACADEMIC CALENDAR

The academic year consists of 2 semesters, one in the Fall and one in the Spring, each 16 weeks long, inclusive of registration, holidays and final examinations. The Fall Semester begins during the last week of September and the Spring Semester begins during the first week of February. A six-week summer session is also offered beginning in June and ending in July.

CREDIT HOURS

Academic work is measured in semester hours of credit. A semester hour is the unit of credit awarded upon satisfactory completion of a course. Courses carry 1, 2, 3, or 4 credits and consist of one, two, three or four 50 - minute sessions per week.

ECTS

ECTS is the European Credit Transfer and Accumulation System which is based on the workload students need in order to achieve expected learning outcomes.

REPETITION OF WORK

If a student repeats a course the new grade is included in the student's cumulative grade point average. The grade previously earned is not included in the student's overall grade point average, although it is listed on the transcript.

The establishment and operation of European University Cyprus is according to Law 109 (I) of 2005, and by Decision with number 66.065 and date 12 September 2007 of the Council of Ministers of the Republic of Cyprus.

ALTERATION OF THIS TRANSCRIPT IS A CRIMINAL OFFENCE

6 Digenous Street, Engomi

P.O.Box 22006

1516 Nicosia - Cyprus

Tel.: 00357-22713000

Fax: 00357-2262051

www.euc.ac.cy



European
University Cyprus
LAUREATE INTERNATIONAL UNIVERSITIES



ΔΙ.Ρ.Α.Ε.

ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ
AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION



ΠΑΡΑΡΤΗΜΑ "3"
Σελίδα 1 από 2

Αρ.Φακ.: 7.14.117
Τηλ. : 22-809537
Fax. : 22-800645
email.: info@dipae.ac.cy

11 Μαΐου 2017

Διευθυντή
Ιδιωτικής Σχολής Τριτοβάθμιας Εκπαίδευσης
KES College (Λευκωσία)

**Θέμα: Ατομικά Δελτία Νέων Μελών Διδακτικού Προσωπικού για το Β'
Ακαδημαϊκό Εξάμηνο 2016 - 2017 της Ιδιωτικής Σχολής Τριτοβάθμιας
Εκπαίδευσης KES College (Λευκωσία)**

Έχω οδηγίες να αναφερθώ στην σχετική με το πιο πάνω θέμα επιστολή του Υπουργείου Παιδείας και Πολιτισμού, ημερομηνίας 6 Μαρτίου 2017 (αρ. φακ. 7.14.10.15.1/7), η οποία διαβιβάστηκε στον Φορέα Διασφάλισης και Πιστοποίησης της Ποιότητας της Ανώτερης Εκπαίδευσης, για να σας ενημερώσω τα ακόλουθα:

Το Συμβούλιο του Φορέα Διασφάλισης και Πιστοποίησης της Ποιότητας της Ανώτερης Εκπαίδευσης, στην 16^η Σύνοδό του ημερομηνίας 13 και 14 Μαρτίου 2017, έλαβε γνώση του πίνακα με τα νέα μέλη του διδακτικού προσωπικού της Σχολής σας, τον οποίο προώθησε προς το Συμβούλιο ο αρμόδιος λειτουργός.

Από τα στοιχεία που τέθηκαν υπόψη του Συμβουλίου φαίνεται ότι ο κ. Χριστοφόρου Κώστας δεν έχει τα συναφή τυπικά προσόντα, για τη διδασκαλία των μαθημάτων HRMG200 και HRMG201, εφόσον είναι κάτοχος, μεταπτυχιακού τίτλου σπουδών στο Mediterranean Institute of Management και πτυχιακού τίτλου σπουδών «Τεχνολογίας Τροφίμων» από το ΤΕΙ Αθήνας

Το ίδρυμα είναι υπεύθυνο να τηρεί το ποσοστό για το διδακτικό προσωπικό, όπως αυτό προνοείται στο πλαίσιο του Άρθρου 16 των «περί Σχολών Τριτοβάθμιας Εκπαίδευσης Νόμων του 1996 έως 2013» και για τη συνάφεια των τίτλων των διδασκόντων με τα μαθήματα τα οποία αναλαμβάνουν.



ΔΙ.Ρ.Α.Ε.

ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ
AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION



Η ενημέρωση του Συμβουλίου του Φορέα για το προτεινόμενο διδακτικό προσωπικό δεν συνεπάγεται πιστοποίηση των ακαδημαϊκών και άλλων προσόντων του προσωπικού, για τα οποία την ευθύνη έχει το ίδρυμα που έχει υποβάλει τα στοιχεία. Επισημαίνεται ότι η τελική θέση του Φορέα αναφορικά με το διδακτικό προσωπικό διατυπώνεται κατά τη διαδικασία διενέργειας της Εξωτερικής Αξιολόγησης και πιστοποίησης του προγράμματος σπουδών.

(Νικόλαος Κωμοδρόμος)
για Πρόεδρο Συμβουλίου Φορέα
Διασφάλισης και Πιστοποίησης της Ποιότητας της
Ανώτερης Εκπαίδευσης

Κοιν.: Αν. ΔΑΑΕ

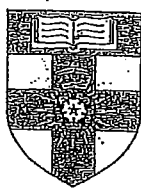
Alkminis 30
Strovolos
2045 Nicosia, Cyprus

Tel: 99436301
Email: helen251@cytanet.com.cy

Elena Charalambous

| | | |
|-------------------------|--|--|
| Objective | To offer my knowledge, skills and experiences in a professional organization that can offer challenge and career advancement to an ambitious, hardworking and self-motivated individual. | |
| Professional Experience | <p>Jun 2015 – Sep 2016 PrimeTel PLC (320 Employees - Limassol) HR Generalist</p> <ul style="list-style-type: none"> -Provide support to all team members with regards to HR policies, practices and procedures. -Contribute to the development, maintenance and implementation of HR policies. -Manage the start-to-end Recruitment & Selection process. -Perform Induction and joining formalities for the new comers. -Handle the internal HR communication through Intranet, newsletters etc. -Handle employee relations. -Manage the exit process for employees leaving the company. -Coordinate Company events. -Maintain the relationship with relevant authorities. <p>Feb - Oct 2014 TSYS Card Tech Services Ltd (250 Employees - Nicosia) HR Advisor – (Fixed Term)</p> <ul style="list-style-type: none"> - Assisting in the Recruitment & Selection process and the smooth induction of new starters. - Involved in the update of team member's staff handbook for Cyprus and Dubai. - Adjust and implement new international policies in line with local employment legislation. - Working with International HR colleagues on global issues. - Involved in the salary survey project. - Responsible for issuing Visas and work permits for team members. - Responsible for probation, leaver and maternity process. - Responsible for team members' medical insurance and day to day issues. <p>May 2004 – Jan. 2014 Phanos N. Epiphaniou Public Ltd (300 Employees - Nicosia) Human Resource Officer</p> <ul style="list-style-type: none"> -Development and maintaining effective Human Resource procedures in line with business strategy (i.e. Recruitment & Selection, Orientation, Training & Development, Redundancy and Performance Management) and advising line managers. -Involved in the Recruitment and Selection procedure. -Development and updating of Job Descriptions. -Responsible for the effective induction of the employees in the organization. -Identifying training needs and responsible for the implementation of the Annual Training Program. -Establishing performance review programs and ensuring implementation and follow up. -Ensuring that the company operates in compliance with the employment law. -Improving communication throughout the organization by using different tools (i.e. company newspaper - 21 editions, intranet/portal, staff handbook, job swap programme, cross functional teams, suggestion box) and coordinating staff events. -Preparing and monitoring recruitment, training and events budgets. -Involved in the process of issuing Visas and work permits for staff from third countries. -Establishing and maintaining employee database (through HRIS) and reports. | |

| | |
|--------------------------------|---|
| Professional Experience | <p>Jun 2002-Dec 2003 Logicom Ltd (100 Employees - Nicosia)</p> <p>Human Resource Officer</p> <ul style="list-style-type: none"> - Developing and monitoring human resource policies and procedures based on ISO 9001 (2000). - Researching recruitment&selection needs and supervising new hire orientations. - Researching, planning and implementing training programs for company employees. - Preparing employment termination notices and conducting exit interviews. - Preparation of Staff Handbook. - Employee Performance Appraisal in coordination with departmental heads. |
| Temporary Employment | <p>Jan 2004 – Apr 2004 Veterinary Clinique - Part Time Administrator</p> <p>Jun – Aug 2001 Cyprus Centre of International Theatre Institute – Administrator</p> <p>Jun – Aug 2000 CLR Stockbrokers - Back Office Administrator</p> <p>Sep 1998- May 2000 Ten Lanterns Restaurant / 10 Fanaria (Family Business) - Waitress</p> |
| Education | <p>Jan 2004 – Oct 2008 University of London (External Program) MSc in Human Resource Management</p> <p>Sep 2000 - May 2002 University of Kent at Canterbury, Kent, UK B.B.A., Business Administration</p> <p>Sep 1998 – May 2000 Cyprus College Associate in Business Administration</p> <p>Sep 1995 – June 1998 Pancyprian Gymnasium Graduated the Economic Section</p> |
| Trainings | <p>Jun 2011 (Power Image) Presentation Skills</p> <p>Nov 2010 (ΚΕΣΕΑ) Psychometric Tests</p> <p>May 2009 (OEB) Cyprus Employment Law</p> <p>Mar 2008 (ΚΕΒΕ) Cyprus Employment Law</p> <p>Feb 2007 (OEB) Cyprus Employment Law</p> <p>Mar 2005 (Conicon Integrated Training) How to motivate staff</p> <p>Nov 2004 (ΚΕΒΕ) Cyprus Employment Law</p> <p>June 2003 (Demstar Training) Creative Problem Solving</p> <p>April 2003 (Demstar Training) Negotiating Skills</p> <p>Nov-Dec 2002 (ΚΕΠΙΑ) Recruitment and Selection</p> |
| Projects | <p>My final year dissertation was titled "Recruitment and Selection of Cyprus Popular Bank".</p> |
| Further Studies | <p>1999-2000 London Chamber of Commerce: Higher: Accounting</p> <p>1997 - 1998 General Certificates of Graduations: English Language O Level</p> <p>1990-1998 Attended accordion lessons</p> |
| Skills | <p>IT Skills: MS Office, SAP, HR Software (HRB - Net U), HRIS-Cezane, JDE Edwards (Accounting)</p> <p>Languages: Greek (native), English (fluent), Russian (beginner/Level 1)</p> |
| Interests | <p>Design Company newsletters (art work). Moreover I enjoy reading books and playing the accordion.</p> <p>A keen traveller. I have had the privilege of visiting Greece, UK, Egypt, France, Spain & Germany.</p> |
| Additional Information | <p>Active member of the Cyprus HRM Association.</p> |



UNIVERSITY OF LONDON

Helen Charalambous

having registered with the University of London and passed the approved
examinations conducted by Birkbeck College has this day been admitted by the
University of London
to the Degree of

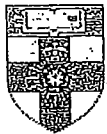
MASTER OF SCIENCE

in Human Resource Management

Vice-Chancellor

31 December 2008

ΠΑΡΑΡΤΗΜΑ "4"
Σελίδα 4 από 8



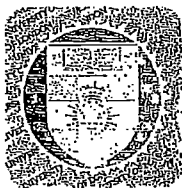
University of London
DIPLOMA SUPPLEMENT
Transcript of Academic Records

4.3 Programme Details

Helen CHARALAMBOUS

| | |
|-----------------------|----------------------------------|
| Mode of Study: | Distance Learning |
| Student Number: | 030285981 |
| Date of Registration: | January 2004 |
| Qualification: | MSc in Human Resource Management |

| Unit Name | Unit Value | Mark | Result |
|---|------------|------|--------|
| YEAR: 2004 | | | |
| Organizational Analysis/Organizational Research | 1 | 58 | Pass |
| YEAR: 2005 | | | |
| Employment Relations | 1 | 48 | Fail |
| Practices in Human Resource Management | 1 | 55 | Pass |
| Motivation and Performance at Work | 1 | 52 | Pass |
| YEAR: 2006 | | | |
| Issues In Human Resource Management | 1 | 56 | Pass |
| Employment Relations | 1 | 50 | Pass |
| Training and Development | 1 | 64 | Pass |
| YEAR: 2007 | | | |
| Work and Well-Being | 1 | 54 | Pass |
| International Human Resource Management | 1 | 58 | Pass |
| YEAR: 2008 | | | |
| Selection and Assessment | 1 | 56 | Pass |





UNIVERSITY OF KENT AT CANTERBURY

It is hereby certified that

HELEN CHARALAMBOUS

was admitted to the degree of

Bachelor of Business Administration

with Lower Second Class Honours

at a Congregation of this University held on

10 July 2002

Vice-Chancellor

Secretary & Registrar

fac235/15.rw

UNIVERSITY OF KENT AT CANTERBURY

date : 29.05.2002

Charalambous

Miss H

Exam No. : 24752

HESA No. : 000002601191

Year

Tgnt Code Module title

TRANSCRIPT - 2002

Tutor : BJK

| Unit | Course | Weight | Work | Diss/Proj | Exam | RESULT |
|------------|---------------------------------------|--------|-----------|-----------|-----------|--------|
| 2001 AC503 | Strategic Behaviour | 2.00 | 68 (20%) | - | 46 (80%) | 50 |
| 2001 CB518 | Marketing Analysis | 2.00 | 51 (20%) | - | 66 (80%) | 63 |
| 2001 CB519 | Management of Human Resources | 2.00 | 58 (20%) | - | 48 (80%) | 50 |
| 2001 CB540 | Financial and Management Accounting | 2.00 | 82 (10%) | - | 62 (90%) | 66 |
| 2002 CB500 | Industrial Relations | 2.00 | 57 (20%) | - | 53 (80%) | 54 |
| 2002 CB514 | Operations and Services Management I | 1.00 | 67 (20%) | - | 54 (80%) | 57 |
| 2002 CB520 | Operations and Services Management II | 1.00 | 73 (20%) | - | 53 (80%) | 57 |
| 2002 CB523 | International Business | 2.00 | 65 (20%) | - | 36 (80%) | 42 |
| 2002 CB542 | Business/Management Project | 2.00 | 67 (15%) | 66 (85%) | - | 66 |

KEY :-

- Not Applicable.

A Absent from examination.

(%) Percentage of final unit mark.

* Adjusted mark due to a module retaken.

-PRF Pre-requisite or exemption fail.

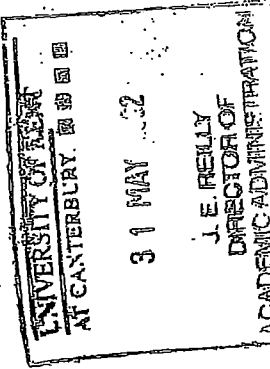
Bachelor of Business Administration

with Honours

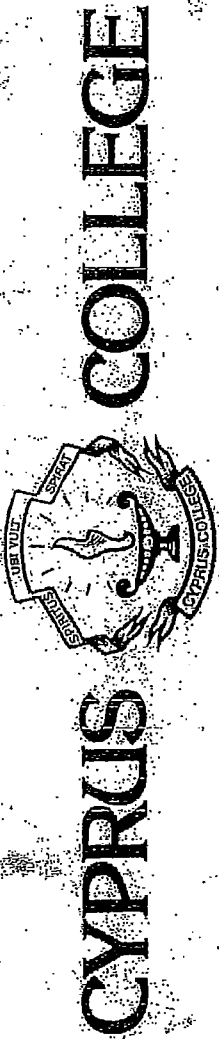
Subject : Business Administration

Result : Lower Second Class Honours

This is not an official transcript of the University of Kent unless it bears the stamp of the university with the name of the authorising officer.



ΠΑΡΑΡΤΗΜΑ 114
Σελίδα 6α 8



Upon the recommendation of the Faculty and by the authority of the Board of Trustees hereby confers upon

Helen Charalambous

the Diploma in

Business Administration

(Two-Year Program of Study Registered as Business Administration with Concentration in Accounting (2 Years, Diploma))

with all the rights and privileges pertaining thereto.

In witness whereof we have hereunto affixed our signatures and the seal of the College this thirtieth day of May, 2000.

Registrar

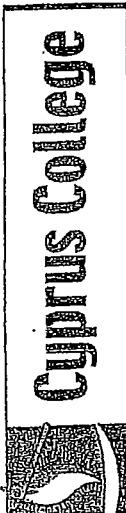
Dean of Academic Affairs

President

Students Register Serial No.: F98339
Qualifications Register Serial No.: 148M00

NB: A transcript of academic record has been issued separately

ΠΑΡΑΤΗΡΗΣΗ "4"
Σελίδα 7 από 8



Cyprus College

ACADEMIC TRANSCRIPT

Registrar's Office

| | | | | | | |
|---------------------------|------------------|----------|------------|--------|---------------|------|
| NAME | DEGREE CONFERRED | REG. NO. | BIRTH DATE | DEGREE | DATE OF ISSUE | PAGE |
| CHARALAMBOUS ELENA ANDREA | MAY, 2000 | F98339 | 25/01/1981 | ABUS | 10/09/2003 | 1 |

| COURSE CODE | COURSE TITLE | CREDITS | | GRADE | GRADE POINTS | COURSE CODE | COURSE TITLE | CREDITS | | GRADE | GRADE POINTS |
|-------------|--------------------------------|----------|--------|-------|--------------|-------------|-----------------------------|----------|--------|-------|--------------|
| | | ATTENDED | EARNED | | | | | ATTENDED | EARNED | | |
| Fall 1998 | | | | | | | | | | | |
| ACC101 | Intro.to Fin. Acc. | 4 | 4 | A | 16.00 | MGT101 | Princ. of Management | 3 | 3 | B | 9.00 |
| BUS101 | Intro. to Business | 3 | 3 | B | 9.00 | PSY103 | Intr. to Psychology | 3 | 3 | A | 12.00 |
| COM101 | Public Speaking | 3 | 3 | D+ | 4.50 | | Semester GPA 3.53 | 16 | 16 | | 56.50 |
| ENG103 | Instr. in Exp. Writ. | 3 | 3 | B | 9.00 | | Spring 2000 | | | | |
| MAT131 | Finite Math.with Calculus | 3 | 3 | D+ | 4.50 | ACC204 | Intermediate Acc. II | 3 | 3 | C+ | 7.50 |
| | Semester GPA 2.69 | 16 | 16 | | 43.00 | ACC213 | Cyprus Taxation | 3 | 3 | B | 9.00 |
| | Spring 1999 | | | | | ACC306 | Consolidations | 3 | 3 | B+ | 10.50 |
| ACC103 | Principles of Accounting | 3 | 3 | A | 12.00 | ECO102 | Princ. of Macroeconomics | 3 | 3 | C | 6.00 |
| CSC190 | Computer Fund. & Appl. | 3 | 3 | B | 9.00 | HIS144 | History of Europe 1650-1850 | 3 | 3 | A | 12.00 |
| ENG105 | Business English | 3 | 3 | B | 9.00 | MGT204 | Personnel & Human Res. Mgt. | 3 | 3 | C+ | 7.50 |
| MAR101 | Intro. to Marketing | 3 | 3 | C+ | 7.50 | | Semester GPA 2.92 | 18 | 18 | | 52.50 |
| MAT115 | Statistics I | 3 | 3 | D+ | 4.50 | | Cumulative GPA 3.01 | 68 | 68 | | 204.50 |
| | Semester GPA 2.80 | 15 | 15 | | 42.00 | | ****End of Report**** | | | | |
| Summer 1999 | | | | | | | | | | | |
| FTN101 | Esse. of Fin. Analysis | 3 | 3 | B+ | 10.50 | | | | | | |
| | Semester GPA 3.50 | 3 | 3 | | 10.50 | | | | | | |
| Fall 1999 | | | | | | | | | | | |
| ACC201 | Intermediate Acc.I | 3 | 3 | B+ | 10.50 | | | | | | |
| ACC203 | Cost and Management Accounting | 4 | 4 | A | | | | | | | |
| ECO101 | Princ. of Microeconomics | 3 | 3 | B | | | | | | | |

ISSUED TO STUDENT

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| TRANSCRIPT IS VALID ONLY WHEN IT BEARS THE OFFICIAL CYPRUS COLLEGE SEAL AND SIGNATURE OF THE REGISTRAR | PLEASE SEE REVERSE OF TRANSCRIPT FOR EXPLANATION OF GRADING SYSTEM |
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ΠΑΡΑΡΤΗΜΑ "4"
Σελίδα 8 από 8

ΣΥΜΦΩΝΙΑ

Η Σχολή Τριτοβάθμιας Εκπαίδευσης KES College (πιο κάτω "Σχολή") και η Εταιρεία παροχής λογισμικού για Logistics "Mantis Cyprus" (πιο κάτω "Εταιρεία") συμφωνούν να συνεργαστούν ως ακολούθως:

1. Η Σχολή αναλαμβάνει να χρησιμοποιεί για εκπαιδευτικούς σκοπούς μόνο, λογισμικό της Εταιρείας για σύστημα Διαχείρισης Αποθηκών (λογισμικό WMS), στα πλαίσια της διδασκαλίας σχετικού μαθήματος των προγραμμάτων "Logistics" τα οποία λειτουργεί η Σχολή.
2. Η Εταιρεία αναλαμβάνει να προμηθεύσει τη Σχολή με 20 άδειες του πιο πάνω λογισμικού, το οποίο θα εγκατασταθεί στους υπολογιστές εργαστηρίου ηλεκτρονικών υπολογιστών της Σχολής.
3. Η Εταιρεία αναλαμβάνει να προμηθεύσει την Σχολή με τον αναγκαίο βασικό εξοπλισμό για σκοπούς επίδειξης και εξάσκησης των φοιτητών κατά τη διάρκεια του μαθήματος, σύμφωνα με τις ανάγκες του αναλυτικού προγράμματος του σχετικού μαθήματος. Επιπρόσθετα, στις περιπτώσεις εξειδικευμένου εξοπλισμού (όπως Pick-2-Light, Pick-2-Cart, Voice Picking) ανάλογα με την διαθεσιμότητα του, η εταιρεία θα διαθέσει τέτοιο εξοπλισμό για σκοπούς παρουσίασης στην τάξη ή θα βοηθήσει στην οργάνωση επισκέψεων στους χώρους εταιρειών όπου τέτοιος εξοπλισμός είναι σε χρήση.
4. Η Εταιρεία αναλαμβάνει να συντηρεί και να αναβαθμίζει το λογισμικό στην τελευταία διαθέσιμη έκδοση, όταν αυτό είναι αναγκαίο.
5. Η Εταιρεία αναλαμβάνει να εκπαιδεύσει το διδακτικό προσωπικό της Σχολής το οποίο θα ασχοληθεί με τη διδασκαλία του λογισμικού WMS.
6. Η Εταιρεία θα συμβάλει μαζί με τη Σχολή στη διοργάνωση εκπαιδευτικών επισκέψεων των φοιτητών σε συνεργαζόμενες μαζί της εταιρείες, για επίδειξη χρήσης του λογισμικού WMS στην πράξη και εμπέδωση των γνώσεων και δεξιοτήτων των φοιτητών.
7. Η διάρκεια της συμφωνίας είναι 5 έτη από την ημερομηνία υπογραφής της και ανανεώνεται αυτόματα, εκτός και αν υπάρξει σχετική γραπτή ειδοποίηση του ενός Μέρους προς το άλλο, 10 μήνες πριν τη λήξη της.
8. Η Συμφωνία διέπεται από σχετική αμοιβαία συμφωνία τήρησης απορρήτου.

Λευκωσία,
9 Ιουνίου 2017

Για το KES College

Για τη Mantis (Cyprus) Ltd

Πέτρος Θ. Στυλιανού
Αναπληρωτής Γενικός Διευθυντής

Κυριάκος Παπαχαράλαμπος
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